

RICHARD WARREN, PRESIDENT
BRENT McCAULLEY, COUNCILPERSON
RACHEL COTTON, BOARD MEMBER
CHUCK ENGELKEN, COUNCILPERSON



DANNY EARP, BOARD MEMBER
JOHN BLAKEMORE, BOARD MEMBER
NANCY OJEDA, VICE-PRESIDENT

CITY OF LA PORTE DEVELOPMENT CORPORATION MEETING AGENDA

Notice is hereby given of a meeting of the City of La Porte Development Corporation to be held on March 28, 2022, at the City Hall Council Chamber, 604 West Fairmont Parkway, La Porte, Texas, beginning at 5:00 pm to consider the following items of business:

Remote participation is available, also. Attend via a screen using this link:

<https://us02web.zoom.us/j/81061850610?pwd=VDRNN2QvZGJTeHZIMkwvVUpHNjJzQT09>

Join by phone at 877-853-5257 or 888-475-4499. The meeting ID is 810 6185 0610 and the passcode is 196366.

1. **CALL TO ORDER**
2. **CITIZEN COMMENT** (Generally limited to five minutes per person; in accordance with state law, the time may be reduced if there is a high number of speakers or other considerations.)
3. **PRESENTATIONS, PROCLAMATION, and RECOGNITIONS**
 - (a) Receive Bay Area Houston Economic Partnership Annual Report as presented by the President of BAHEP. [Corby Alexander, City Manager]
4. **AUTHORIZATIONS**
 - (a) Approve the minutes of the regular meeting of the La Porte Development Corporation held on January 24, 2022. [President Warren]
 - (b) Approve incentive payment to Mark Rosado, owner of Battleground Saloon, located at 116 S. Broadway Street in La Porte, Texas, in an amount not to exceed \$10,000.00, in accordance with economic development incentive agreement between the La Porte Development Corporation and Mark Rosado dated January 24, 2022. [Corby Alexander, City Manager]
5. **SET NEXT MEETING**
6. **BOARD COMMENTS** *Hear announcements concerning matters appearing on the agenda; items of community interest; and/or inquiries of staff regarding specific factual information or existing policy from the Committee members and City staff, for which no formal action will be discussed or taken.*
7. **ADJOURN**

If, during the course of the meeting and discussion of any items covered by this notice, the La Porte Development Corporation Board determines that a Closed or Executive Session of the Board is required, then such closed meeting will be held as authorized by Texas Government Code, Chapter 551, Section 551.071 - consultation with counsel on legal matters; Section 551.072 - deliberation regarding purchase, exchange, lease or value of real property; Section 551.073 - deliberation regarding a prospective gift; Section 551.074 - personnel matters regarding the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; Section 551.076 - implementation of security personnel or devices; Section 551.087 - deliberation regarding economic development negotiation; Section 551.089 - deliberation regarding security devices or security audits, and/or other matters as authorized under the Texas Government Code. If a Closed or Executive Session is held in accordance with the Texas Government Code as set out above, the La Porte Development Corporation Board will reconvene in Open Session in order to take action, if necessary, on the items addressed during Executive Session.

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids or services are requested to contact the City Secretary's office (281-470-5019), two working days prior to the meeting for appropriate arrangements.

Pursuant to Texas Government Code Sec. 551.127, on a regular, non-emergency basis, members may attend and participate in the meeting remotely by video conference. Should that occur, a quorum of the members will be physically present at the location noted above on this agenda.

CERTIFICATE

I, Lee Woodward, City Secretary, do hereby certify that a copy of the March 28, 2022, La Porte Development Corporation Board agenda was posted on the City Hall bulletin board, a place convenient and readily accessible to the general public at all times, and to the City's website, www.LaPorteTX.gov, in compliance with Chapter 551, Texas Government Code.

DATE OF

POSTING _____

TIME OF

POSTING _____

TAKEN DOWN _____

Lee Woodward

Lee Woodward, City Secretary



**REQUEST FOR LA PORTE DEVELOPMENT CORPORATION BOARD
AGENDA ITEM**

| |
|--|
| Agenda Date Requested: <u>March 28, 2022</u> |
| Requested By: <u>Corby Alexander, City Manager</u> |
| Department: <u>Economic Development</u> |
| <input checked="" type="radio"/> Report <input type="radio"/> Resolution <input type="radio"/> Ordinance |

| Appropriation | |
|-------------------|--|
| Source of Funds: | <u>N/A</u> |
| Account Number: | <u>N/A</u> |
| Amount Budgeted: | <u>N/A</u> |
| Amount Requested: | <u>N/A</u> |
| Budgeted Item: | <input type="radio"/> Yes <input type="radio"/> No |

Exhibits: Annual Presentation, BAHEP's letter on report, President's Business Brief

SUMMARY & RECOMMENDATIONS

During the years before the COVID-19 pandemic, the Bay Area Houston Economic Partnership has presented their Annual Report to the Economic Development Corporation Board.

This is the 46th year of the organization's existence and BAHEP has provided Economic Development Services to the City of La Porte since 2014.

ACTION REQUIRED BY LPDC BOARD

No action required, the City Manager will note that the Economic Development Board has received the 3-28 Bay Area Houston Economic Partnership Annual Report as presented by the President of BAHEP.

Approved for the La Porte Development Corporation Board meeting agenda

Corby D. Alexander, City Manager

Date

BAY AREA
HOUSTON 
Economic Partnership

2021 Annual Report

*Challenges Met
Obstacles Overcome*



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Region Supported by the Bay Area

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Houston Economic Partnership

Bay Area Houston Economic Partnership

2022 Board of Directors

BOARD OF DIRECTORS OFFICERS

Chairman: Kenny Koncaba, CEO, Texan Bank
Vice-Chairman: Tim Kropp, Executive Vice President, MRI Technologies
Secretary: Gwen Griffin, Founder / CEO, Griffin Communications Group
Treasurer: Jennifer Bowers, Partner, Bowers and Sadler, LLP

EXECUTIVE COMMITTEE

Todd Caliva, CEO, HCA Houston Healthcare Clear Lake
Fernando De La Peña Llaca, President / CEO, AEXA Aerospace, LLC
Mark Gittleman, P.E., President / CEO, Aegis Aerospace, Inc.
Gwen Griffin, Founder / CEO, Griffin Communications Group
W. Michael Hawes, D.Sc., Vice President, Human Space Exploration & Orion Program Manager, Lockheed Martin Space Systems Company
Brenda Hellyer, Ed.D., Chancellor, San Jacinto College District
Kenny Koncaba, CEO, Texan Bank
Tim Kropp, Executive Vice President, MRI Technologies
John Mulholland, Vice President and Program Manager, International Space Station (ISS), The Boeing Company
Denise Navarro, Founder / President / CEO, Logical Innovations, Inc.
Victor Pierson, Chairman / President / CEO, Moody Bank
John Wilkins, CEO, CLC Properties

EXECUTIVE COMMITTEE HONORARY CHAIRMAN

Frans Gillebaard (1939 - 2013)

EXECUTIVE COMMITTEE EX OFFICIO MEMBERS

Jennifer Bowers, Partner, Bowers & Sadler, LLP
Gale E. Burkett, President / CEO, GB Tech, Inc.
Dick H. Gregg, Jr., Attorney-at-Law / President, Gregg & Gregg, P.C.

Fred B. Griffin, Founder & Chairman, Griffin Partners, Inc.
Marc Havican, President, Space City Films, Inc.
Joy Kelly, Ph.D., Vice President / General Manager, Jacobs
Bernard A. Milstein, M.D., President, The Eye Clinic of Texas
Charlie Stegemoeller, Senior Director, Business Development, Science Applications International Corporation (SAIC)
Vanessa E. Wyche, Director, NASA Johnson Space Center

BOARD OF DIRECTORS

Jamie Ballard, Senior Vice President, Veritex Community Bank
La Crista Bishop, Regional Operations Director, University of Texas, MD Anderson Cancer Center, League City and Galveston
Jennifer Bowers, Partner, Bowers and Sadler, LLP
Gale E. Burkett, President / CEO, GB Tech, Inc.
Todd Caliva, CEO, HCA Houston Healthcare Clear Lake
Noel J. Cárdenas, FACHE, Senior Vice President / CEO, Memorial Hermann Southeast and Pearland Hospitals
Nellie Chappell-White, President / CEO, JES Tech
Deborah Acosta Conder, Board Chair, Wellby, Powered by JSC FCU
David Dean, Senior Program Manager, S&K Global Solutions
Fernando De La Peña Llaca, President / CEO, AEXA Aerospace, LLC
Col. Michael E. Fossum, VP / COO, Texas A&M University at Galveston
Glenn Freedman, Ph.D., President, EduSafe Systems, Inc.
Jeff Gionnette, General Manager, Brookfield Properties
Mark Gittleman, P.E., President / CEO, Aegis Aerospace, Inc.
Fred B. Griffin, Founder & Chairman, Griffin Partners, Inc.
Gwen Griffin, Founder / CEO, Griffin Communications Group
Phil Griffis, President, The Law Office of Phil Griffis
Darrin Hall, Director, Corporate and Community Affairs, United Airlines

Trey Hall, III, Vice President / COO, The Rothe Companies:
Houston Operations
Marc Havican, President, Space City Films, Inc.
W. Michael Hawes, D.Sc., Vice President, Human Space
Exploration & Orion Program Manager,
Lockheed Martin Space Systems Company
Brenda Hellyer, Ed.D., Chancellor, San Jacinto College District
Jorge Hernandez, President / CEO, Bastion Technologies, Inc.
Walter Jackson, Ed.D., Superintendent of Schools, La Porte ISD
Stephen K. Jones, MHA, FACHE, VP Health System Strategy,
CEO Clear Lake Campus, UTMB
Joy Kelly, Ph.D., Vice President / General Manager, Jacobs
Kenny Koncaba, CEO, Texan Bank
Jeannie Kranz, Senior Director, NASA Business Development
Strategy, ASRC Federal
Tim Kropp, Executive Vice President, MRI Technologies
Laurie Labra, Vice President, Human Exploration Division, KBR
Arturo Machuca, General Manager, Ellington Airport &
Houston Spaceport, City of Houston, Houston
Airport System
Jamieson Mackay, CCUFC, Vice President, Project Development,
Gulf Coast Educators Federal Credit Union
Bernard A. Milstein, M.D., President, The Eye Clinic of Texas
Melinda Mintz, Director, Sales, Hilton NASA Clear Lake
John Mulholland, Vice President and Program Manager,
International Space Station (ISS), The Boeing Company
Denise Navarro, Founder / President / CEO, Logical Innovations,
Inc.
Douglas H. Owens, Lt. Gen., USAF (Ret.), CEO, Lone Star
Flight Museum
Kelly Page, President, Barrios Technology
Laura Pennino, CEO, Pennino & Partners
Victor Pierson, Chairman / President / CEO, Moody Bank
Bill Provenzano, Senior Vice President, Hometown Bank
Kevin Repa, Vice President / General Manager, All Points
Logistics, LLC
Elizabeth Smith, Owner/Agent, Elizabeth Smith Life and
Health Insurance

Charlie Stegemoeller, Senior Director, Business Development,
Science Applications International Corporation (SAIC)
Stephanie Wiggins, Regional Manager Economic Development,
CenterPoint Energy
John Wilkins, CEO, CLC Properties
Eric Williams, Ed.D., Superintendent of Schools, Clear Creek ISD

BOARD EX OFFICIO MEMBERS

Chad Burke, President / CEO, Economic Alliance Houston
Port Region
Mary Alys Cherry, Editor and Publisher, Bay Area Houston
Magazine
Cindy Harreld DeWease, President / CEO, Clear Lake Area
Chamber of Commerce
Marcy Fryday, Marketing Director, Lakewood Yacht Club
Dick H. Gregg, Jr., Attorney-at-Law / President, Gregg &
Gregg, P.C.
John Martinec, President, AeroSys, LLC
Jeff Sjostrom, President, Galveston Economic Development
Partnership
Steven Skarke, Vice President, Kaneka North America, LLC
Mike Sullivan, Director of Governmental and Public Affairs,
Group 1 Automotive, Inc.
Hajime "Sam" Suzuki, Vice President, Administration, Kuraray
America, Inc.
Vanessa E. Wyche, Director, NASA Johnson Space Center

**BAY AREA
HOUSTON**
Economic Partnership

Letter from the Outgoing Chair

Back in January, we all wondered what the year of 2021 would hold in store. While the pandemic continues, the ever-changing economy has provided a robust set of issues that BAHEP and its leadership have pressed into making good things happen. With the legislation creating the Gulf Coast Protection District (GCPD), funding regarding the Texas Coastal Study (coastal barrier), the construction and new industry at the Spaceport, our new strategic plan, new members, and many other new initiatives, we have proven, once again, the power of BAHEP to bring good people and good causes to successful enactment.

I've found that sitting in the chairman's seat gives a slightly different perspective of the BAHEP organization and how it accomplishes so much. There is a lot of detailed work involved in something as seemingly straightforward as a General Membership Meeting (great to have them once again in person!), and the effort put into a project win, which can take months or even years for a successful conclusion – our BAHEP staff and members are outstanding!

This has been an excellent year for BAHEP, especially since the good people and the good causes with which we've been involved for so long have really had tangible results. The United States Army Corps of Engineers and the Texas General Land Office released the long-awaited Coastal Texas Protection and Restoration Feasibility Study Final Report in September. The study was initiated in 2014. As I stated above, some initiatives take time, and this one certainly did. BAHEP began its work on regional storm surge protection six years prior to that. Patience and perseverance are non-negotiable requirements when working in economic development. Texas Gov. Greg Abbott appointed BAHEP President Bob Mitchell to the board of the GCPD – a proud moment for both BAHEP and Bob, and it positions BAHEP where it always excels – right in the middle of the action.

After a five-year hiatus, the Strategic Plan Steering Committee, chaired by Dr. Glenn Freedman, did another excellent job with the creation of the 2022-2024 BAHEP Strategic Plan. The committee was composed of CEOs from 24 organizations, representing the region's industries, academia, and professional services. There was targeted input from over 250 people, including elected officials at the local, county, state, and federal levels. It truly is a comprehensive document that will be very valuable as BAHEP transitions to new leadership at the conclusion of next year.

It has been an honor to serve as the chairman of the BAHEP Board of Directors. I have also developed a deeper appreciation of you, our board, and the gifts you and your firms represent to our one-of-a-kind region. Best wishes for a fantastic 2022!



Charlie Stegemoeller
Senior Director, Business Development
Science Applications International Corporation





Letter from the Incoming Chair

Challenges Met – Obstacles Overcome. As a former executive in the energy business and a long-time banker, I have seen numerous examples of this in action. Taking into consideration the ongoing pandemic, this has created a very challenging time for us all. As the incoming chairman of the Bay Area Houston Economic Partnership, I have seen how this extraordinary organization handles adversity over the years. Through government shutdowns, cancellation of major job-providing programs, floods, storm surges, and lost opportunities, BAHEP's leadership has had the vision to forge ahead devising solutions along the way.

BAHEP is a proven leader in economic development throughout the entire region. Its long-established relationships with every business and industry sector, the region's outstanding educational institutions, and supportive elected officials at all levels of government have made it the place to go for assistance. If there is one thing that I could say unequivocally about BAHEP, it's that it will absolutely do what is best for the entire region. This annual report will highlight the activities that added up to a really great year for the organization. As the incoming chair, however, my job is to look ahead taking into consideration unfinished business and opportunities that lie before us.

Until we see a completed coastal barrier system in place in Galveston Bay, this will be unfinished business for quite some time. The barrier is a monumental project that will take years to build, but it is a critical component of the region's infrastructure for economic vitality and safety. The creation of the Gulf Coast Protection District by the recent legislature was a big step in the right direction. BAHEP will continue to work closely with the district, the Texas General Land Office, the U.S. Corps of Engineers, and our elected officials toward the achievement of this goal.

BAHEP will continue to engage with the Houston Airport System in the development of the Houston Spaceport. We will further our support of human space exploration through our Citizens for Space Exploration trips to educate members of Congress about the importance of this initiative. BAHEP will carry on its activities with Port Houston to ensure the vitality of this national asset.

Finally, and perhaps the most difficult, we will continue the transition process to a new BAHEP president when Bob Mitchell retires at the close of 2022. Yes, it'll be a busy 2022, but BAHEP, as always, is up for the challenges.

A handwritten signature in blue ink, appearing to read 'Kenny Koncaba'. The signature is fluid and cursive, with a large initial 'K'.

Kenny Koncaba
CEO, Texan Bank

Letter from the President

The theme of this annual report is *Challenges Met, Obstacles Overcome*. The staff of the Bay Area Houston Economic Partnership met and unanimously determined that this theme perfectly represents BAHEP's experience this year. Personally, I have found that meeting problems directly and successfully dealing with them has provided new understandings and an increased confidence in facing the inevitable next obstacle. As we all know and have experienced, even challenges with less than ideal outcomes provide valuable insights that become invaluable tools in our dealing-with-life toolbox.

BAHEP's successes since its founding in 1976 can be attributable to the many outstanding staff members who have made this organization strong, trustworthy, dependable, and the "go to" place to get things done. I have said many, many times, however, that our partnerships with business, industry, academia, and our elected officials have really been the cornerstone of BAHEP's success and the prosperity of the entire region. We couldn't do what we do without you. This is evident as you read through the pages of the annual report. BAHEP had amazing project wins in 2021. Through our partnerships with the Houston Airport System, the City of Houston, and San Jacinto College, the Houston Spaceport is on track to become one of the best locations in the world for aviation/aerospace research and development, manufacturing, testing operations, technician training, and more.

The 87th Texas Legislature created the Gulf Coast Protection District which is authorized to receive and issue funds for the Texas Coastal Study (coastal barrier). We've been working towards this goal since Hurricane Ike struck in 2008. The 87th Legislature also increased the SATOP budget for the 2022–2023 biennium. The funding increase allows SATOP to provide technical assistance to small businesses through the Texas A&M University Engineering Experiment Station (TEES) and the university's Capstone Design Program. There student teams, led by a professor of practice, provide technical solutions and design assistance to small businesses, especially startups.

Although we've been working on the above initiatives for a long time, 2021 has been the year when we have seen many of our efforts result in very positive outcomes. Great strides have definitely been made, but the work of economic development is never static. As I enter into my final year as BAHEP president, rest assured that we at BAHEP will follow the course set forth by the newly-developed 2022-2024 Strategic Plan, meeting challenges and overcoming obstacles one day at a time for this incredible region that we call home.



President
Bay Area Houston Economic Partnership



Challenges Met Obstacles Overcome

The traditional view of economic development supports the concept that development is about economic growth, which can be distinguished from other social, cultural, environmental, and political development issues in society. Ideally, however, economic development should be defined as efforts that seek to improve the economic well-being and quality of life for a community by creating and/or retaining jobs and supporting or growing incomes and the tax base. Economic development by anyone's definition must provide a way forward for all members of a community toward a better life for families, for the places they work, and for the schools their children attend.

Since 1976, the Bay Area Houston Economic Partnership has engaged with its many outstanding partners to pave that way forward. BAHEP has regarded challenges as opportunities for growth and understanding and overcome obstacles that others may have considered insurmountable. The 2021 Annual Report is our story — the journey of the Bay Area Houston Economic Partnership told in brief glimpses of initiatives and activities. It tells of BAHEP's work that, in spite of the challenges of the past and present, repeatedly overcame obstacles. It is BAHEP's success story.

AEROSPACE INITIATIVES CREATED TO PURSUE OPPORTUNITIES

TexSpace Seeks to Remove Barriers

BAHEP President Bob Mitchell and Aerospace Marketing Manager Kim Morris met with Jack Fisher of Intuitive Machines and James Adams of Gallant Culture, a Houston marketing agency, to continue development of TexSpace. TexSpace is a space innovation hub with sights set on removing barriers for space innovation, supporting companies and entrepreneurs, utilizing a shared infrastructure, creating robust funding networks, and connecting innovation communities.

TexSpace has applied for, and received, an interim 501(c)(3) designation. It continues to enhance its website and engage with potential funding organizations. TexSpace and Morris have had several discussions with the Space Force Association (SFA). SFA is an advocacy group for the U.S. Space Force that helps to bring

awareness to the Space Force. There is discussion for SFA to hold an event in Houston in February and March 2022 for the purpose of bringing awareness to the U.S. Space Force in the Houston region and facilitate discussions with NASA Johnson Space Center. TexSpace has formed a Board of Directors and had its first board meeting in October. Morris serves on the TexSpace board.

Board Chair Briefs AAC on Formation of Space Club Texas Chapter

In August, Charlie Stegemoeller, BAHEP board chair and senior director of Business Development, Science Applications International Corporation (SAIC), briefed BAHEP's Aerospace Advisory Committee on the possibility of forming a Texas chapter of the Space Club. Stakeholders are establishing committees as a step towards the development of Space Club Texas, a chapter of the National Space Club. The National Space Club is a non-profit association devoted to excellence in space activity and creating partnerships between industry and government in the aerospace community.

A significant initiative of the Space Club Texas is to host an annual event bringing together industry leaders. BAHEP Executive Director for Economic Development Dan Seal and Aerospace Marketing Manager Kim Morris are working with a Space Club Texas steering committee that is collaborating with the AIAA ASCENDx organization to hold a two-day event, Exploration Symposium, on April 27-28, 2022, in Houston, Texas.

The Exploration Symposium will be an open event that will bring together a broad community of stakeholders from around NASA, industry, academia, and other federal agencies to engage in discussions related to strategy building, development, and implementation of human and robotic lunar exploration.

Commercial Space & Aviation Taskforce (CSAT) Seeks to Extend Space City Legacy

The Commercial Space and Aviation Task Force (CSAT) was initiated by BAHEP's Aerospace Advisory Committee (AAC) and was charged to aggressively pursue economic development opportunities for the BAHEP service region in the commercial aerospace and aviation industry. The AAC engaged with Griffin Communications Group (GCG) to execute a Discovery & Assessment phase of a larger study proposal to establish the facts and perceptions of the market and verify the business case, building upon earlier work by Dr. Glenn Freedman, president, EduSafe Systems, Inc. GCG completed the Discovery & Assessment phase and has presented it to BAHEP. The drive behind this initiative is to seize the opportunity to extend Houston's Space City legacy into the future through the location and growth of commercial space and aerospace businesses. Once this report has been reviewed, the AAC will determine next steps.

Citizens for Space Exploration Engage Virtually with More Than 300 Congressional Offices

Due to the COVID-19 pandemic, BAHEP's Citizens for Space Exploration (CSE) Committee conducted its 29th trip to Washington, D.C., virtually in which the virtual travelers advocated to congressional members or staff for human space exploration. For both the congressional freshmen virtual trip on March 3, 2021, and the virtual trip on June 15-17, 2021, CSE gathered a total of

91 travelers made up of community members and 24 students from around the country to reach out to 336 congressional offices in scheduled appointments to deliver CSE's newest point message on the importance of NASA to the nation's economy, space leadership, and STEM education as well as advocating for human space exploration.

Between the two virtual trips, 97 percent of the members and staffers indicated that they were "very supportive" or "somewhat supportive" of human space exploration. The top reasons for supporting NASA are the economic impact of NASA, NASA's outreach supporting STEM education, the agency's leadership, and its technology spinoffs to the commercial sector.

A highlight of the trip was a virtual, live talk from NASA Administrator Bill Nelson to the travelers communicating his support for their efforts.

BAHEP Aerospace Marketing Manager Kim Morris met virtually with CSE's national team between January and June 2021 to plan and schedule these virtual congressional meetings. The planning focused on developing the messages for the 117th Congress and the logistics associated with scheduling and executing virtual meetings with the congressional offices on this scale.

TEXAS 87TH LEGISLATURE CONVENES

BAHEP Develops Legislative Agenda

The Bay Area Houston region is comprised of 16 cities, Harris and Galveston counties. It is the home of:

- NASA Johnson Space Center
- Space Center Houston
- Bayport Industrial Complex
- 6 major healthcare systems
- Houston Spaceport at Ellington Airport
- Port of Houston
- **5 school districts, 2 colleges & 3 universities**



BAHEP's Council of Mayors met with Congressman Randy Weber on May 26, 2021. Shown seated (l to r) are: Mayor Pat Hallisey, League City; Council Facilitator Glenn Freedman, Ph.D.; BAHEP President Bob Mitchell; Mayor Michel Bechtel, Morgan's Point; and Mayor Carl Joiner, Kemah. Standing l to r are: Mayor Jerry Mouton, Deer Park; Mayor Bob Warters, Nassau Bay; Mayor Shawn Findley, El Lago; Mayor Louis R. Rigby, La Porte; Congressman Weber; BAHEP Membership Director Harriet Pilgrim; Mayor Paul Horn, Alvin; and Mayor Kurt Otten, Clear Lake Shores. Participating via Zoom was Mayor Sean Skipworth, Dickinson.

Over 20 percent of residents 25 and older hold a bachelor's degree, and over 10 percent have obtained a graduate degree.

The 800,000 people who live and work in Bay Area Houston enjoy a low-cost business climate, affordable and diverse housing options, and year-round activities with more than 3,000 acres of parks and recreational space.

Houston ranks second among U.S. cities in *Fortune 500* headquarters. Bay Area Houston features:

- The largest concentration of specialty chemical processors in the world
- Industry leaders from the aerospace / aviation, healthcare, maritime, specialty chemical, and tourism/recreation sectors

An outstanding quality of life, regional prosperity, and highly-skilled employees are very attractive to businesses that are considering relocation or expansion. It is vitally important to cooperatively address legislative issues that are necessary for the continued growth of this region.

To that end, BAHEP's Political Protocol Committee, chaired by Marcy Fryday of Lakewood Yacht Club, developed the legislative agenda for the 87th Texas Legislature. BAHEP, along with the Clear Lake Area Chamber of Commerce, advocated for the following legislative priorities during the legislative session in 2021:

- Education and Workforce Development
- Supporting the Region's Healthcare System
- Coastal Barrier
- Space Alliance Technology Outreach Program and Texas Aerospace Scholars Program
- Spaceport Trust Fund
- Transportation / Bay Tran
- Economic Development Incentives

The leads for each legislative priority scheduled virtual meetings with key legislators and committee members to discuss the importance of BAHEP's legislative agenda to the entire region.

BAHEP Council of Mayors Develops and Delivers Resolutions

The BAHEP Council of Mayors developed and delivered the following resolutions to the 87th Texas Legislature declaring either the mayors' support or opposition to specific legislation:

- Resolution in Support of 87 – HB 3029, An Act Relating to the Creation of the Gulf Coast Protection District,
- Resolution by Houston Mayor Sylvester Turner in Support of 87 – HB 3029, An Act Relating to the Creation of the Gulf Coast Protection District,
- Resolution in Support of 87 – HB 4497, Relating to Changing the Date of an Election During a Declared Disaster,

- Resolution in Support of 87 – SB 1382, Relating to the Authority of a Hospital to Drill a Water Well for the purpose of Producing Water for Use in the Event of an Emergency or Natural Disaster,
- Resolution Suggesting a Modification to 87 – HB 233, Relating to the Applicability of the Prohibition on Governmental Entities Adopting Certain Regulations Governing the Use of Certain Building Products, Materials, or Methods,
- Resolution in Opposition to 87 - SB 234 and 87 – HB 749, Relating to Efforts to Suppress Community Involvement in State Government,
- Resolution in Opposition to 87 – SB 10, Relating to the Use by a County or Municipality of Public Money for Lobbying Activities,
- Resolution in Opposition to 87 – HB 1869, Relating to the Definition of Debt for the Purposes of Calculating Certain Ad Valorem Tax Rates of a Taxing Unit.

The Council of Mayors members are Mayors Michel Bechtel/Morgan’s Point, Sean Skipworth/Dickinson, Pat Hallisey/League City, Jon Keeney/Taylor Lake Village, Carl Joiner/Kemah, Kurt Otten/Clear Lake Shores, Louis Rigby/La Porte, Tom Kolupski/Seabrook, Bob Wartners/Nassau Bay, Donna Rogers/Webster, Shawn Findley/El Lago, Jeff Wagner/Pasadena, Jason Tabor/Santa Fe, Paul Horn/Alvin, Jerry Mouton/Deer Park, Chris Armacost/Hitchcock, Kevin Cole/Pearland, and Mike Foreman/Friendswood.

Galveston County Commissioner Ken Clark has been a participant and contributor to the council. BAHEP attendees during meetings are council facilitator Glenn Freedman, Ph.D., President Bob Mitchell, and Membership Director Harriet Pilgrim.

BAHEP I-45 Resolution Signed by 26 Elected Officials

The Bay Area Houston Economic Partnership created a resolution in support of maintaining the North Houston Highway Improvement Project and funding as proposed in the Texas Department of Transportation’s (TxDOT) 2022 Unified Transportation Program. The resolution was signed by 26 elected officials in

Brazoria, Galveston, and Harris counties and delivered to TxDOT.

BAHEP Facilitates Funding for Houston Spaceport

BAHEP President Bob Mitchell worked with State Sen. Larry Taylor and House Rep. Dennis Paul to create legislation during the 87th Texas Legislative Session to fund the Spaceport Trust Fund with \$10 million with certain funds directed to the Houston Spaceport. The Houston Airport System has applied for a grant from the Spaceport Trust Fund.

The Spaceport Trust Fund (STF) is a financial tool to support the development of infrastructure necessary or useful for establishing a spaceport in the State of Texas. Fund proceeds are available to any spaceport development corporation which has secured a viable business entity if that entity is capable of launching and landing a reusable launch vehicle or spacecraft and intends to locate its facilities at the development corporation’s planned spaceport in the state.

PARTNERSHIPS LEAD TO CREATION OF GULF COAST PROTECTION DISTRICT

Stakeholders Review Public-Private Partnership Strategy for Financing Coastal Barrier

BAHEP President Bob Mitchell met with municipal stakeholders in February to review the preliminary results of a proof-of-concept study being conducted by re:focus partners into the use of insurance-linked resilience bonds as a mechanism to finance the construction of the Coastal Barrier.

Morgan’s Point Mayor Michel Bechtel raised three-quarters of the \$100,000 necessary to fund the study from regional municipalities that have a strongly vested interest in the protection that the Coastal Barrier will provide. A contract between re:focus partners and the Bay Area Coastal Protection Alliance (BACPA) was signed to begin the study back in 2020.



BAHEP President Bob Mitchell is pictured on April 27, 2021, as he provides testimony to the Committee on Natural Resources regarding the creation of the Gulf Coast Protection District.

The group discussed the insurance risk pool structure and its set-up, the public-private partnership and its set-up, and addressed the need for enabling state legislation to implement the public-private partnership. The group outlined the next steps, including a legislative strategy heading into the 87th Texas Legislature in 2021. re:focus Partners identified in its Feasibility Report the key benefits of the Coastal Barrier / Coastal Spine.

Panel Discusses Innovative Funding and Financing Opportunities for Texas Coastal Barrier

BAHEP hosted a meeting in June for a panel discussion on Innovative Funding and Financing Opportunities for the Texas Coastal Spine. Panelists and speakers included Shalini Vajjhala, CEO, re:focus partners; Jose Peralta, National Practice, Aon; Romain Limouzin, COO, Meridiam North America; and BAHEP

President Bob Mitchell. Others participating in the discussions included Roger Guenther, executive director, Port Houston; State Rep. Dennis Paul (District 129); Morgan’s Point Mayor Michel Bechtel; Taylor Lake Village Mayor Jon Keeney; Congressman Brian Babin, DDS, represented by Kelly Waterman; Congressman Randy Weber represented by Bill Christian; Houston Mayor Pro Tem Dave Martin represented by Mark Mitchell; and BAHEP Executive Director for Economic Development Dan Seal.

The purpose of the panel discussion was to continue to develop strategies to provide matching local funds for the anticipated federal funding to construct the Coastal Barrier and funds to operate and maintain the barrier. Options include resilience bonds, and the panel discussed strategies for pooling the beneficiaries. The Coastal Barrier will protect the Upper Texas Coast, including East Harris County, from storm surge flooding such as the county experienced during Hurricane Ike in 2008.

The group discussed the insurance risk pool structure and its set-up, the public-private partnership and its set-up, and addressed the need for enabling state legislation to implement the public-private partnership.

This activity resulted in Bob Mitchell working with Sen. Larry Taylor and Rep. Dennis Paul to create SB 1160 and HB 3029 – acts relating to the creation of the Gulf Coast Protection District.

87th Legislature Creates Gulf Coast Protection District

Texas Governor Greg Abbott signed Senate Bill 1160 into law on June 16, 2021, which allowed for the creation of the Gulf Coast Protection District (GCPD). This district will be authorized to receive and issue funds for the Coastal Texas Study. SB 1160 was introduced by State Sen. Larry Taylor in March 2021 and was co-authored by State Rep. Dennis Paul.

BAHEP President Bob Mitchell worked with Sen. Taylor and Rep. Paul to create SB 1160 and HB 3029. Mitchell traveled to the State Capitol during May 2021 to give testimony before the House Natural Resources Committee citing his support for HB 3029.



There was an overflow crowd in the conference room of the Bay Area Houston Economic Partnership at the December 2021 meeting of the board of the Gulf Coast Protection District. GCPD Board President Michel Bechtel is seated at the head of the conference table with Bob Mitchell, GCPD board vice president, seated to Bechtel's left.

The bill allows for the creation of a special multi-county district that would serve as a non-federal construction cost-share entity that can sign project partnership agreements (PPA) for projects listed in the Coastal Texas Study, including needed coastal improvements to increase resiliency from future hurricane events, erosion and expected population increases in coastal communities, and for the Sabine Pass to Galveston Bay Coastal Storm Risk Management project in Orange County. The 87th Legislature allocated \$200 million to the GCPD.

On June 22, 2021, Gov. Greg Abbott announced the appointment of Sally Bakko, Michel Bechtel, Roger Guenther, Bob Mitchell, Lori J. Traweek, and Michael VanDerSnick to the GCPD Board of Directors for four-year terms. Additionally, the governor named Nicole Sunstrum as the temporary executive director.

Mitchell said, “This appointment is quite an honor for me, personally, but it also serves to recognize BAHEP, its staff, and the many partnerships we’ve established over the past 13 years in working to make the coastal barrier system a reality. I believe

that we owe much of the credit to Dr. Bill Merrell of Texas A&M University. We stand where we are today due to his expertise, foresight, and tenacity following Hurricane Ike in 2008. I also must recognize our elected officials, Sen. Larry Taylor and Rep. Dennis Paul, who championed the legislation that established the GCPD. It absolutely took a monumental,

regional effort to get this accomplished. I am very excited to move forward with the other members of the board as we work together to build the coastal barrier system.”

Sunstrum later was retained as the GCPD executive director while Bechtel was elected president and Mitchell was elected vice president of the GCPD to serve two-year terms.

USACE, Texas GLO Release Texas Coastal Study Final Report

The United States Army Corps of Engineers (USACE) and the Texas General Land Office (GLO) released the long-awaited Coastal Texas Protection and Restoration Feasibility Study Final Report on Friday, Sept. 17, 2021. According to the Final Report’s Executive Summary, the Coastal Texas Study “was initiated in 2014 to evaluate large-scale coastal storm risk management (CSRSM) and ecosystem restoration (ER) actions aimed at providing the coastal communities of Texas with multiple lines of defense to reduce impacts from a wide array of coastal hazards.”

BAHEP TRANSITIONS THROUGH CREATION OF NEW STRATEGIC PLAN

The Texas coast, according to the report, has 3,300 miles of estuarine shoreline and 24 percent of the state's population, handles 15.8 percent of U.S. port cargo, and supplies 30 percent of the refining capacity of the country.

Gulf Coast Protection District meets at BAHEP

Bob Mitchell, president of the Bay Area Houston Economic Partnership, hosted the GCPD Board of Directors in the BAHEP board room in August, September, October, and December. The meetings were open to the public and included Nicole Sunstrum, now executive director of the District. Texas State Sen. Larry Taylor, Orange County Judge John Gothia, and Dr. Kelly Burks-Copes, USACE, also attended the August meeting.

Sunstrum gave a presentation on the legislative creation of the District, which includes Chambers, Galveston, Harris, Jefferson, and Orange counties. She also discussed the purposes of the District to serve as the non-federal sponsor for federally-authorized projects from the Sabine Pass to Galveston Bay Coastal Storm Risk Management Program and projects that receive future federal authorization from the Coastal Texas Protection and Restoration Feasibility Study located in the five District counties.

Dr. Burks-Copes gave a presentation on the projects evaluated by the USACE as part of the Coastal Texas Study. Discussion ensued regarding the process and timeline for pursuing federal authorization and funding for projects in the Coastal Texas Study upon the execution of the Final Report.

During the October meeting, USACE Col. Timothy R. Vail gave a presentation and a status update on the Sabine Pass to Galveston Study projects.

The GCPD was created by the Texas Legislature to operate and leverage funding to build the unique flood control and surge protection needs for coastal communities. When completed, this coastal Texas protection system will be the largest civil works project in U.S. history. Like the Galveston seawall before it, this system will protect our state and national economy and millions of Texans for generations to come.

BAHEP Constructs Strategic Plan 2022-2024

Bay Area Houston Economic Partnership's (BAHEP) economic development model has been tested and refined over the decades as conditions have changed and the region has matured. The model's centerpiece is trust and is founded on three questions that reflect BAHEP's values and mission and three questions that assure successful implementation.

The three vision and mission questions are: In every sense, is this right for our region? Is this built upon the trust shared with all of our partners? Will this improve our region's economic strengths *and* quality of life?

The three implementation questions are: Is our process appropriate – flexible, responsible, and viable enough to meet the current and projected conditions? Is our partnership model appropriate and broad enough for the given situation? Are the data and supporting evidence as strong as possible to make our case?

From traditional economic development activities – job and wealth creation – to active development of regional, industry, and community partnerships necessary to sustain economic vitality, BAHEP remains the region's go-to organization. That responsibility has been taken seriously. The four key factors for that long-term success have been a) championing education and workforce development; b) building trusted alliances across all levels of government and governmental agencies; c) advocating for those programs and policies that affect the overall business easiness environment; and d) fostering a balanced environment – business-friendly with an exceptional quality of life.

So, too, does the strategic planning process, within the BAHEP framework, begin with sets of questions: What do we want our legacy to be for our grandchildren – both for quality of life and for economic opportunities? How do we define our successes?

How will we marshal the people and resources to achieve our vision? BAHEP's strengths can be traced to our members' abilities to adapt to the times, cooperating across boundaries to create opportunities, to attract and keep jobs, and to build thriving communities.

Following are a few indicators of how BAHEP constructed the 2022-2024 Strategic Plan:

- The Steering Committee was composed of CEOs from 24 organizations, representing the region's industries, academia, and professional services.
- There was targeted input from over 250 people, including elected officials at the local, county, state, and federal levels.
- Trend data were collected from local, state, university, and federal databases.
- The document was reviewed by the entire BAHEP membership prior to approval.
- The plan was based on a four-part framework with goals and objectives that allowed the board and staff to develop concrete steps with actions, metrics, and lines of responsibility.

BAHEP's Strategic Planning Steering Committee led the development of an updated Strategic Plan for 2022 through 2024. In the past, BAHEP developed five-year plans, but due to the dynamics of the economy, politics, and social change, it was decided that a three-year plan would be more appropriate. The planning process was led by BAHEP member Dr. Glenn Freedman, president of EduSafe Systems, Inc. The Strategic Planning Steering Committee and Dr. Freedman developed three surveys for BAHEP's Steering Committee to complete:

- Mission, Vision, and Values
- BAHEP Strategic Plan - Internal Factors
- BAHEP Strategic Plan - External Factors

BAHEP's 2022-2024 Strategic Plan is available for viewing on the BAHEP website at www.bayareahouston.com.

BAHEP ADDS 28 NEW MEMBERS INCLUDING TWO MEMBER CITIES

It was an exceptional year for BAHEP in the membership department. Twenty-eight new members joined the BAHEP family including the Galveston County cities of Hitchcock and Santa Fe. All of the names of the new members can be viewed in boldface in the membership listing following the end of the annual report.

The City of Hitchcock, Texas

Bob Mitchell, BAHEP president, said, "We are excited to add the City of Hitchcock to our growing list of member cities. With its addition, BAHEP is proud to count 15 cities as members. As a group through BAHEP's Council of Mayors, we speak with a united, powerful voice when addressing the region's needs before our elected officials. BAHEP also serves as an economic development resource for the City of Hitchcock itself. We look forward to working with Mayor Chris Armacost and the Hitchcock Economic Development Corporation to promote the growth of the city while also maintaining its excellent quality of life."

Hitchcock, Texas, has a population of approximately 8,000 people and is located in Galveston County. Hitchcock was created as a station of the railroad between Galveston and Houston in 1873. Situated within an easy drive from Galveston Bay, the city features lush parks, expanding businesses, and land that are directly in path of predictable growth. Led by Executive Director Tyler Robert, the Hitchcock Economic Development Corporation helps businesses interested in relocating with site selection, development of facility, local and state incentives, and concierge services with the City of Hitchcock for permitting, inspections, and related services.

The City of Santa Fe, Texas

"We have said many times that economic development doesn't happen by itself. With the proper tools, you can guide the course of economic development or let it happen on its own. From many years of experience, I can certify that determining your own course is much more desirable and successful. Santa Fe is ideally

positioned along the growth corridor between Houston and Galveston. We at BAHEP are certainly looking forward to assisting the City of Santa Fe as it works to develop new businesses and aid in the expansion and retention of existing businesses,” said BAHEP President Bob Mitchell.

The City of Santa Fe, BAHEP’s 16th member city, operates under the council-manager form of government. The city council, consisting of Mayor Jason Tabor and five council members elected at large by the people, is the governing body of the city. Position 4 Councilmember Fidencio Leija, Jr., along with Mayor Tabor, will represent the City of Santa Fe within BAHEP.

Leija commented, “Santa Fe joins every other community in this nation by wanting the best for its citizens – by creating the ideal place to live, work, and raise a family. The mayor and council are dedicated to that mission, and we have a very engaged Economic Development Corporation with a strongly-committed board that shares the same passion for the future of Santa Fe. I have attended several economic presentations given by members of the BAHEP staff. I know that we will make a great team in working towards the further growth of Santa Fe, my hometown.”

Cutsinger Guest of I-45 Now Podcast

How do prospective members learn about BAHEP’s many services? Perhaps they listen to podcasts or radio shows! Marketing Manager Barbara Cutsinger was a guest on the Draught 45 podcast on Nov. 1, 2021, hosted by Doug Meisinger of Vinyl Draught and TJ Aulds of I-45 Now. Cutsinger discussed commercial, industrial, and residential activities in Bay Area Houston, and BAHEP’s economic development initiatives, such as the recruitment of projects for the Houston Spaceport.



BAHEP Executive Director for Economic Development Dan Seal and Marketing Manager Barbara Cutsinger were guest speakers on Stewart Title ‘Real Estate Matters’ Podcast / Radio Show on Nov. 15, 2021.

Cutsinger and Seal Guests of Stewart Title ‘Real Estate Matters’ Podcast / Radio Show

BAHEP Executive Director for Economic Development Dan Seal and Marketing Manager Barbara Cutsinger were guest speakers on Stewart Title ‘Real Estate Matters’ Podcast / Radio Show on Nov. 15, 2021. Seal and Cutsinger discussed economic development activities in Bay Area Houston, including the various target industries and new projects at the Spaceport. Real Estate Matters is aired on Sundays at 5:00 PM on 950 AM KPRC Houston.

BAHEP’s General Membership Meetings Address Important Regional Activities

One of the numerous benefits of BAHEP membership is attending its General Membership Meetings whether in-person or virtually. Throughout the year, regional leaders are invited to share their perspective on their industry – their area of expertise.

January 2021 — Healthcare Leaders Offer Update

The Bay Area Houston Economic Partnership (BAHEP) held its first virtual General Membership Meeting of the year on Jan. 13, 2021, which featured several of the region’s healthcare leaders. During the meeting, the healthcare panelists provided a general update that included the impact of COVID-19 on hospitals and healthcare systems, the latest information on vaccines and testing.

Leading off the discussion was Todd Caliva, CEO, HCA Houston Healthcare Clear Lake, who was joined by Noel Cardenas, Senior Vice President & CEO, Memorial Hermann Southeast & Pearland Hospitals; Dr. Richard Ehlers, Executive Medical Director, Division of Houston Area Locations, The University of Texas MD An-

derson Cancer Center; Steven Foster, FACHE, South Houston Market president for St. Luke's Health System; Stephen K. Jones, Jr., VP Health System Strategy & CEO Clear Lake Campus, UTMB Health; and Dan Newman, CEO, Houston Methodist Clear Lake Hospital.

February 2021 — Jankowski Provides Economic Outlook

"This has been a monumental health crisis and collapse of the economy. It has really upended the way we think about a lot of things," said Patrick Jankowski, senior vice president, Research, Greater Houston Partnership, as he opened his virtual presentation on the *Houston Economic Outlook* to members of the Bay Area Houston Economic Partnership on Feb. 25, 2021.

He said, "What we don't understand is how many of our behaviors, changed to adapt to the pandemic, will be permanent. It will take two years, if not more, from that start of the pandemic to recover all of the jobs that have been lost. The GDP will recover before that, but the jobs will take longer. Unemployment claims have dropped substantially, but they are still two to three times higher than they should be."

There are major economic drivers that will help support job growth. These include:

- Fiscal stimulus package
- Record low interest rates
- Successful vaccine rollout
- Pent-up demand

April 2021 — ISD Superintendents Speak of Challenges

Slightly more than one year ago, Gov. Greg Abbott ordered all Texas schools to close for the remainder of the school year due to the COVID-19 pandemic. In order to receive state funding, school



Patrick Jankowski, senior vice president, Research, Greater Houston Partnership (left), and Bob Mitchell, president, Bay Area Houston Economic Partnership, are shown following Jankowski's economic presentation on March 2, 2020. Due to the COVID-19 pandemic, this year's Houston Economic Outlook was presented virtually by Jankowski to members of BAHEP. (Photo courtesy of Mary Alys Cherry)

districts were required to provide some form of remote instruction through the remainder of the 2019-2020 school year.

With an undertaking so massive in terms of logistics, the challenges were enormous. BAHEP hosted a virtual General Membership Meeting in April with five of the region's school superintendents to learn about those challenges and the path forward for the districts' nearly 120,000 students.

Participating in the discussion were school superintendents Dr. Eric Williams, Clear Creek ISD; Carla Voelkel, Dickinson ISD; Thad Roher, Friendswood ISD; Dr. Walter Jackson, La Porte ISD; and Dr. DeeAnn Powell, Pasadena ISD. They spoke of an increase in face-to-face learning, mental health concerns, increases in failure rates, budget issues, and the need to nurture teachers. Voelkel emphasized, "One of benefits that has come

out of COVID is that there is a new appreciation for teachers. Parents are very appreciative of the hard work that goes into meeting the needs of their children each day."

June 2, 2021 — Diaz Presents on Houston Airports & Houston Spaceport

In a much-anticipated, in-person General Membership Meeting, BAHEP hosted Mario C. Diaz, director of Aviation, Houston Airport System (HAS), on June 2, 2021, who spoke about *The Houston Airport System and the Houston Spaceport – the Future Ahead*. After an extremely challenging year for the aviation industry, that future is full of promise. Diaz delivered great news in that the projected passenger traffic for June and July indicates that HAS will be at 110 percent of the passenger traffic of 2019. He believes that this is attributable to leisure travel, since business traffic has not recovered. That, he said, will change as the



Membership Director Harriet Pilgrim organizes BAHEP's General Membership Meetings.

economy picks up and the need for business travel returns. Diaz said that a recovery to pre-COVID levels will not happen until 2023 and probably more like 2024.

Diaz reported that Phase 1 infrastructure of the Houston Spaceport has been completed – a \$21 million investment with \$1 million Economic Development Administration grant – which included roads, cabling, and utilities serving 153 Acres. He said that this was a strong selling point for companies considering building at the spaceport. The aviation industry is recovering from the COVID-19 pandemic which has affected every nuance of society. The Houston

Spaceport has become another gem in the crown of the Houston Airport System and continues to expand. The future is bright for the aviation/aerospace industry in Houston, the home of human spaceflight.

June 30, 2021 — Legislative Update Given

The Bay Area Houston Economic Partnership held its legislative update on June 30, 2021, featuring a panel discussion moderated by Dr. Brenda Hellyer, chancellor, San Jacinto College District, with Sen. Carol Alvarado and Reps. Mary Ann Perez, Greg Bonnen, M.D., Dennis Paul, and Briscoe Cain.

Sen. Alvarado sponsored Senate Bill (SB) 900 related to the safety of above-ground storage tanks. Rep. Perez sponsored House Bill (HB) 413 requiring nursing facilities to prepare a written notice disclosing whether the facility is certified or not to provide specialized care and treatment for residents with Alzheimer's disease and related disorders. Rep. Bonnen said that it was a huge accomplishment to be

able to fully fund HB 3 this session. He then outlined the details of legislation that provides a permanent solution to the state pension system's \$14.7 billion liability. Rep. Paul sponsored HB 3029, working with Sen. Larry Taylor who sponsored SB 1160, to create the Gulf Coast Protection District. Rep. Bonnen commented that this was incredibly important for everyone in the community. Rep. Paul also spoke of SB 2 that revamped how the ERCOT board is set-up and addressed SB 3 relating to weather emergencies and power outages. Rep. Cain mentioned the COVID liability protections for businesses (SB 6). He also spoke of HB 2087 relating to mandatory arbitration for certain municipal fire departments and employee bargaining agents. BAHEP President Bob Mitchell closed the meeting by saying, "I know I've said it 1,000 times, but we couldn't do what we do without you."

August 2021 — JSC Director Speaks of Commercial Opportunities

The Bay Area Houston Economic Partnership hosted NASA



Shown l to r are: Charlie Stegemoeller, BAHEP board chair; Rep. Briscoe Cain; Rep. Dennis Paul; Rep. Greg Bonnen, M.D.; Rep. Mary Ann Perez; Dr. Brenda Hellyer, chancellor, San Jacinto College District; Marcy Fryday, chair of BAHEP's Political Protocol Committee that hosted the meeting; and BAHEP President Bob Mitchell. Sen. Carol Alvarado had to leave immediately following the discussion and is therefore not pictured.

Johnson Space Center Director Vanessa E. Wyche during a luncheon held Aug. 18, 2021, at the Hilton Houston NASA Clear Lake. With the growth of commercial space companies and programs, community partnerships will be vital for the future of human space exploration. “We are part of an ecosystem is how I see it, and working together is how we will be able to bring more commercial opportunities to this area. I’m looking forward to us working and identifying ways that we can help as NASA to bring more companies to the area,” Wyche said. “We can help you with our critical expertise, and that gives us a mutual benefit of sharing our workforce,” she said. “Great things are happening at the spaceport, and we will continue to work together.”

November 2021 — Going to the Moon & Beyond

The exploration of the Moon and Mars is about to become a reality. BAHEP hosted three NASA Johnson Space Center leaders who are integral to this long-envisioned goal in early November.

The panelists were Dan Hartman, program manager, Gateway Program; Joel Montalbano, program manager, International Space Station; and Paul F. Marshall, assistant program manager, Orion Program.

Hartman led the presentations by speaking about the Gateway Program. “Gateway is a small space station that will operate around the Moon,” he said. It will be humanity’s first outpost in a sustained lunar orbit. Marshall spoke next. He said that the main point that he wanted to get across was, “We are about to fly.” NASA’s Orion spacecraft will serve as the exploration vehicle that will carry crews to space, provide emergency abort capability, sustain crews during the

space travel, and provide safe re-entry from deep space return velocities. The final speaker of the day was ISS’s Montalbano. Montalbano said that NASA has just celebrated 21 years of continuous human presence onboard the International Space Station. The ISS is a blueprint for global cooperation with 108 countries and areas that have participated in research and education activities. Since 1998, over 2,700 scientific investigations have been conducted onboard.



Intuitive Machines broke ground on its new lunar production and operations center at the Houston Spaceport at Ellington Airport on Dec. 2, 2021. BAHEP President Bob Mitchell, San Jacinto College District Chancellor Brenda Hellyer, Ed.D., and Houston Mayor Sylvester Turner (l to r) are shown at the groundbreaking.

BAHEP CELEBRATES MULTIPLE 2021 PROJECT WINS

Project Anchor (Collins Aerospace)

In May 2021, Collins Aerospace, a division of Raytheon Technologies, and the Houston Airport System announced plans for a new, eight-acre, 120,000 square-foot campus at the Houston Spaceport that will support spaceflight, host Houston’s first spaceflight incubator, and bring 150 new jobs to the region.

“For 45 years now, the Bay Area Houston Economic Partnership has worked very closely with the aerospace community in Houston to help this very important industry cluster continue to be successful,”

BAHEP President Bob Mitchell said. Mitchell assisted Collins Aerospace by providing real estate options and available economic development incentives.

“When BAHEP first started working with the Collins team on this project, we called it Pro-

ject Anchor, because we knew that this development would have the significance and capability to become the ‘anchor tenant’ of the Houston Spaceport. The work that Collins Aerospace is bringing to Houston will provide valuable aerospace career opportunities for Houstonians, especially to our talented young aerospace workers now being trained at the Houston EDGE Center, in our universities, and in our local school districts.”

Project IM (Intuitive Machines)

The City of Houston and the Houston Airport System have announced that Intuitive Machines, a current tenant at the Houston Spaceport, will expand its operations there by building a 125,000-square-foot facility. The facility will be used for assembly and test operations to further develop its lunar lander, scheduled for early 2022. This expansion will bring the number of employees to 250.

BAHEP President Bob Mitchell said during a press conference on June 16, 2021, “In just a few short months, Intuitive Machines’ new Lunar Operations Center will be rising out of the ground here at the Houston Spaceport. This new facility will once again be showcasing Houston’s deep ties to the aerospace industry and to lunar flight operations. Every conceivable state-of-the art measure is being designed into this building. Innovations like the latest in additive manufacturing, advancements in lightweight and incredibly strong structural materials, and new composite technologies are just a few of the things that are in the works.” BAHEP assisted

Intuitive Machines with information on available economic development incentives and facility construction options. Mitchell was keynote speaker at the Intuitive Machines groundbreaking ceremony at the Houston Spaceport later in June.



BAHEP President Bob Mitchell is shown at the Axiom Space announcement ceremony held Dec. 22, 2020, at Houston’s City Hall. Pictured behind Mitchell is Axiom Space co-founder and President/CEO Michael Suffredini. Houston Mayor Sylvester Turner (far left), Houston Airports Aviation Director Mario Diaz (behind Mayor Turner), and Greater Houston Partnership President and CEO Bob Harvey (not shown) provided comments as well. (Photo courtesy of the City of Houston)

Project Surfboard (Venus Aerospace)

Venus Aerospace announced plans to locate its hypersonic spaceplane manufacturing at the Houston Spaceport on March 10, 2021. This project will create 40 jobs in its initial stages. The spaceplane will travel 12 times faster than the speed of sound at an altitude of 150,000 feet, which is high enough to see the blackness of space. The founders envision a future where high-speed travel connects Houston to other international cities. BAHEP assisted Venus Aerospace by providing interim real estate options and available economic development incentives.

Project Axle (Axiom Space)

On Dec. 22, 2020, Axiom Space announced plans to build a 14-acre headquarters campus at the Houston Spaceport. Axiom Space’s campus will train private astronauts and begin production of its Axiom Station — the world’s first free-flying, internationally available private space station that will serve as a hub for research manufacturing and commerce in low Earth orbit, according to the Houston Airport System. The partnership between Axiom Space and the Houston Spaceport is expected to bring

more than 1,000 high-paying jobs. BAHEP's role in this major project was providing Axiom with real estate options for its location and available economic development incentives. BAHEP President Bob Mitchell assisted the Houston Airport System and Axiom Space in the development of a Memorandum of Understanding which led to land lease negotiations that culminated in the lease for Axiom's headquarters campus.



Specialty Chemical Marketing Manager C.A. Shields is part of the successful BAHEP marketing team that works on numerous projects throughout the year.

Project Orbit (OrbitBEYOND)

BAHEP assisted OrbitBEYOND in finding initial office space in Houston to begin operations. The company aims to provide reliable, repeatable and affordable payload delivery services to the Moon and cis-lunar space. OrbitBEYOND's website states, "The commercial cis-lunar market is projected to grow exponentially over the next 10years. We believe a cost reduction in accessing the cis-lunar space will spur investment into in-space infrastructure, leading to the creation of new markets for discovering & utilizing resources in space."

Project JJ Cool (i3 Cold Storage)

BAHEP worked with a developer to build a 145,000+ SF refrigerated warehouse for i3 Cold Storage on 11 acres in the City of Pasadena. This is the first phase of a two-phase project. The 12-acre, Class A cold storage business park will feature two cold/frozen storage buildings totaling 148,900 SF. With insulated metal panel skin, 36 foot clear heights, and insulated floors throughout to accommodate freezer temperatures, the buildings can be customized to fit a variety of cold storage needs from bulk distribution to food processing. i3 is a Houston-based commercial real estate firm.

**SPECIAL INITIATIVES
OFFER SOLUTIONS**

Space Alliance Technology Outreach Program (SATOP)

Technical challenges are real for many small business owners in the great State of Texas. Many businesses hit the wall with completing the development of their products, and, in some cases, close up shop entirely.



BAHEP's Bob Payne is Director of Contracts and manages the SATOP program as well.

However, through community outreach and word-of-mouth, the highly successful Space Alliance Technology Outreach Program (SATOP), administered by the Bay Area Houston Economic Partnership, is able to reach small businesses in need. Over the past year, SATOP worked with 23 small business owners and entrepreneurs to provide technical assistance or critical resource referrals.

State Rep. Greg Bonnen Facilitates SATOP Funding

Through the assistance of Rep. Greg Bonnen, MD, Dist. 24, the 87th Texas Legislature passed legislation that increased the SATOP budget for the 2022 – 2023 biennium. The funding increase allows SATOP to provide technical assistance to small businesses through the Texas A&M Uni-



SPACE ALLIANCE TECHNOLOGY OUTREACH PROGRAM

versity Capstone Design Program, whereby student teams led by a professor of practice provide technical solutions and design assistance to small businesses, especially startups. This partnership, TEES and SATOP, benefits the state of Texas.

The partnership enhances SATOP's capabilities, allowing for continued growth of the program, and furthers TEES' statewide mission to serve the citizens of Texas through engineering and technology-oriented research and educational collaborations. The partnership allows TEES to collaborate with SATOP as an Alliance Partner, providing technical assistance to small business owners seeking help.

The partnership also forges a strategic relationship between SATOP and TEES' Office of Industry & Nonprofit Partnerships to catalyze the translation of discoveries and inventions arising from the university's major research portfolio toward products and services that benefit society while creating sustainable business or commercial value. Texas A&M Engineering has more than 700 industrial research sponsors and more than 1,600 students currently supported in research activities to bring to this partnership.

The consortium of Alliance Partners is the driving force behind the success of SATOP. Alliance Partners include NASA Johnson Space Center, aerospace firms, and colleges/universities. SATOP's Alliance Partners contribute the skills and expertise needed to successfully solve Requests for Technical Assistance from entrepreneurs, inventors, and small business owners. Technical solutions allow these small businesses to complete the development of new, innovative products, thereby creating new jobs, capital investment, and facility expansion.

Bay Area Houston Advanced Technology Consortium (BayTech)



BayTech was awarded its eighth Wagner-Peyser grant through the Texas Governor's Office in July 2021. The purpose of the grant is

to train 50 unemployed candidates as an aerospace composite technician or an aerospace electrical technician and identify internship and/or employment opportunities post training. This training will be delivered by the San Jacinto College EDGE Center for advanced manufacturing training located at the Houston Spaceport. Each training curriculum is delivered in a hybrid format with online modules (self-paced) and in-person labs. The training is structured so that it can be completed in six-eight weeks. At the conclusion of the training, students will take a certification test administered through SpaceTEC/CertTEC. If successful, they will be awarded this nationally-recognized certification. BayTech will work with industry partners to identify potential internship opportunities for these students during and after their training and, once they have successfully completed the training, facilitate the students' placement into industry. This will help to create a pipeline of needed technician talent.



BAHEP's Kim Morris is Director of BayTech and is also the organization's Aerospace Marketing Manager.

THE JOURNEY CONTINUES

This is the end of BAHEP's story for 2021, but the journey is far from over. Paving the way forward for the people and industries of Bay Area Houston requires perseverance, patience, and partnerships. We at BAHEP are very fortunate, since we have all of these in abundance.

BAHEP's 2021 Annual Report provides just a glance at our work over the past year. To use a familiar expression, a lot of midnight oil was burned on weekdays and weekends, but that is the nature of economic development. BAHEP doesn't punch a clock. It just **meets challenges and overcomes obstacles** for the families, for the future of Bay Area Houston.

2022 Executive Committee



Todd Caliva serves as chief executive officer of HCA Houston Healthcare Clear Lake. He has nearly 30 years of experience, including a decade at the multi-facility level. He has been with HCA in Houston since 1997. In prior roles, Caliva served as chief executive officer of HCA-affiliated West Houston Medical Center and East Houston Regional Medical Center and chief operating officer of HCA-affiliated The Woman's Hospital of Texas. His robust community involvement included co-chairing the Southeast Texas Regional Advisory Council (SETRAC) Cardiac Care Committee for nearly 10 years, an organization that is committed to improve the overall care for heart attack patients across the region. He currently serves as the president/chairman of the Educational Foundation of the Southeast Texas Chapter of the American College of Healthcare Executives as well as having served as Regent of the South Texas region from 2018-2020. Caliva also served as chairman of the board of the Bay Area Houston Economic Partnership in 2019 and currently is a member of the BAHEP Executive Committee and board. Caliva earned both his undergraduate degree and a master's degree in business administration from the University of Houston. He is the proud parent of two daughters, Sophie and Cara, and grandfather to granddaughter Remi.



Fernando De La Peña LLaca, Aexa Aerospace, LLC President and CEO, has 27 years of successful leadership in technology and engineering companies. A U.S. citizen, his lifelong passion for space exploration, combined with Aexa's leading-edge expertise, plays a key role in his support for NASA. As an undergraduate engineering student, Fernando completed and patented a spacecraft engine propelled by anti-matter and received other patents as well. In addition, he received a Discovery Channel Prize in 2010 for his work developing the Mexican Space Agency. He is the former President of the National Contract Management Association, NCMA Space City Houston chapter at NASA JSC. He was elected this year as Chairman of the Johnson Space Center Small Business Council. He serves on the Bay Area Houston Economic Partnership Board of Directors and is the former chair of the Communications Committee of the Johnson Space Center National Management Association. He is the Chief of the Infragard Defense Industrial Base SIG. The Defense Industrial Base Sector is the worldwide industrial complex that enables research and development and design, production, delivery, and maintenance of military weapons systems, subsystems, and components or parts to meet U.S. military requirements. Furthermore, Aexa performed with NASA the first off-planet holoportation to the International Space Station under his leadership.



Mark M. Gittleman, P.E., is president and CEO of Aegis Aerospace, Inc. Aegis Aerospace (pronounced ējis) is a nation-wide, woman-owned, commercial space and lunar exploration company and an experienced, well-respected DoD and NASA contractor. Aegis Aerospace was formed in 2021 through the merger of MEI Technologies (MEIT) and Alpha Space Test & Research Alliance. He was the Alpha Space president & CEO before leading the merger with MEIT. Before joining Alpha Space, he was Executive Vice President for Intuitive Machines (IM), and prior to IM he was a long time executive with Oceaneering International, Inc. He started with Oceaneering as a hard hat construction diver in the Gulf of Mexico, then helped found Oceaneering Space Systems and led it for many years, then led its world-wide subsea controls business. Gittleman serves on several advisory boards, including the Subsea Valley Technology Cluster in Oslo, Norway; the University of Houston-Clear Lake College of Science and Engineering; and BAHEP. Gittleman holds a BS in Ocean Engineering, a BA in Political Science, and is a registered professional engineer in the State of Texas.

2022 Executive Committee



Gwen Griffin is a veteran of the strategic communications industry and founder and Chief Executive Officer of Griffin Communications Group. Since 1997, she has led the Griffin team in developing and executing strategic communications campaigns and programs for both consumer and trade audiences. As CEO, Gwen's focus is on strategic planning and business development for the agency and providing senior counsel to Griffin team members and clients. A powerhouse with an undeniable reputation in the industry, major global brands and industry leaders have trusted their communications to Gwen and her team – including NASA, AIAA, Blue Origin, Boeing, Northrop Grumman, Aerojet Rocketdyne, NASA-Kennedy Space Center Visitor Complex, Aldrin Family Foundation, Astronaut Scholarship Foundation, the Association of Space Explorers, Million Air, Universal Pictures, Paramount Pictures, LEGO, and Sprint. Earlier in her career, Gwen held positions such as Director of Marketing for NASA-Kennedy Space Center Visitor Complex; Public Relations/Promotions Manager for Space Center Houston, NASA's visitor center at the Johnson Space Center; and Area Marketing Manager for Southwest Airlines. She also worked for several other communications agencies including Edelman Worldwide. Gwen volunteers her time to support workforce development and STEM education. She actively supports Blue Origin's non-profit foundation, Club for the Future, serves on the Executive Board of Space Center Houston, the Board of Challenger Center for Space Science Education, Chairs of the Dean's Advisory Board for the College of Sciences at the University of Central Florida, and is Director Emeritus of the Conrad Foundation.



W. Michael Hawes, D.Sc., is the vice president Human Space Exploration and Orion Program manager for Lockheed Martin Space Systems Company. Dr. Hawes joined Lockheed Martin in July 2011 after concluding a 33-year career with the National Aeronautics and Space Administration (NASA), and was selected to head up Lockheed Martin's Orion Program Office in 2014. Prior to joining the Orion Program, he served as the director for Human Space Flight Programs with Lockheed Martin's Washington Operations organization. In this role he was responsible for representing the Human Space Flight/Space Systems Company organization with the Administration and Congress. Dr. Hawes received a Bachelor of Science degree in Aerospace Engineering from the University of Notre Dame in 1978 and Masters and Doctor of Science of Engineering Management degrees from the George Washington University in 1996 and 2006 respectively. He is also a graduate in Program Management from the Defense Systems Management College, Ft. Belvoir, Va.



Brenda Hellyer, Ed.D., is the fifth chancellor of San Jacinto College (SJC), the eighth largest community college in the state of Texas and a national Top-Five College. She began her career at SJC as an inaugural director of the SJC Foundation. In 2000, she was appointed executive vice president for Resource Development and in 2003 vice chancellor for Fiscal Affairs. She served as chief financial officer for five years before serving as executive vice chancellor before assuming her role as chancellor in 2009. Prior to joining SJC, Dr. Hellyer worked in the corporate world in accounting. She holds a bachelor's degree in accounting from Fort Hays State University, an MBA and an Ed.D. in Community College Leadership from the University of Texas at Austin.

2022 Executive Committee



Kenny Koncaba is the CEO of Texan Bank, and co-founder, director, and CEO of Friendswood Capital Corporation. Koncaba's previous experience includes being the co-founder, chairman, CEO, and president of Family Bancorp, Inc., and its subsidiary bank, now known as Vantage Bank Texas. In addition, he served as a director, president and chief operating officer at First Community Bank, Houston, a National Bank which was sold to Wells Fargo Bank in 2005. Prior to his banking career, Koncaba was employed for more than twenty years with the Texas-New Mexico Power Company, where he served in numerous management roles. Other business positions include being the founder/CEO of Friendswood Energy Generation Company in 2011, a company which was sold to Quantum Energy in 2015. Koncaba was also a partner with HC Industrial Partners, a firm he co-founded in 2015 that was sold to Proenergy Service in 2019. He also serves on the Texas State Securities Board. Koncaba is a graduate of the University of Houston—Clear Lake, where he was recently honored as a Distinguished Alumni.



Timothy C. Kropp is the executive vice president of MRI Technologies. He guides MRI in strategic development and implementation. Kropp came to Houston in 1984 to support the Space Shuttle program and held program responsibilities in the energy industry during his early career. He has served on the Clear Creek Education Foundation, League City Parks board, and undertaken special assignments for League City and Galveston County. He is currently serving on the Tax Reinvestment 3 board for League City, RNASA Foundation board, and several privately held companies board of directors. He has been involved with BAHEP since 1996. Community involvement includes several local assisted living establishments, charities and local schools. Kropp graduated from Florida State University.



John Mulholland is vice president and program manager, International Space Station (ISS), The Boeing Company. Prior to his present position, Mulholland was the vice president and program manager of Boeing's Commercial Crew Program, leading the development of the Crew Space Transportation (CST)-100 Starliner system, and the vice president and program manager for the Boeing Space Shuttle Program. From 1996 to 2002, he was the space shuttle deputy manager of operations and project engineer at NASA's Johnson Space Center. Mulholland is a graduate of New Mexico State University with a Bachelor of Science in chemical engineering and a master's degree in mechanical engineering.

2022 Executive Committee



Denise S. Navarro is founder, president, and CEO of Logical Innovations, Inc. The company specializes in financial and acquisition services, event/exhibits management, strategic communications/outreach, training/education, administrative services, and logistical support. Logical Innovations is headquartered in Houston, Texas, with operations in Alabama, California, Florida, Louisiana, Maryland, Mississippi, Nevada, New Mexico, Ohio, Texas, Virginia, and Washington, D.C. Logical Innovations' federal clients include numerous NASA centers and facilities as well as many federal departments and agencies. Logical Innovations was named FY2019 Small Business Prime Contractor of the Year for NASA (Agency level), and has been the Center Level Small Business Prime Contractor of the Year for JSC (2021, 2015) and AFRC (2021, 2019, 2017, 2016). Denise was honored as a 2021 Top 30 Influential Woman of Houston, honored as a leadHER in STEM by the SUPERGirls SHINE Foundation in 2021, Distinguished Alumna in 2017 by University of Houston–Clear Lake, Entrepreneurial Lifetime Achievement Award by the Houston Technology Center in 2017, named Small Business Person of the Year in 2016 by the U.S. Small Business Administration-Houston District, and Distinguished Alumna in 2016 by College of the Mainland.



Victor Pierson is chairman, president, and CEO of Moody Bank, vice chairman of Texas Independent Bancshares-Dallas, a former mayor of Jamaica Beach, Texas, a past chairman of the Texas Bankers Association, and a director of the Independent Bankers Association of Texas. He serves on the board of directors of Moody Bank, Moody Bank Holding Company, Moody Bancshares, Inc., and Gal-Tex Hotel Corporation. Pierson is a past chairman of the United Way of Galveston, a past chairman of the Galveston Chamber of Commerce, a past chairman of the Galveston Economic Development Partnership, and chairman of the Southwestern Graduate School of Banking Foundation at Southern Methodist University. He is also chairman of the University of Texas Medical Branch President's Cabinet and a member of the Texas A&M University at Galveston Board of Visitors. Pierson previously taught accounting at Galveston College for over 16 years.



S. John Wilkins, III, has been a member of the BAHEP / CLAEDF team since 1991 representing Loral and Lockheed Martin. He is a former vice president of both companies. Wilkins retired from Lockheed Martin and is presently the CEO of CLC Properties. He is a cum laude graduate of Ohio University with a B.S. in math/computer science and an MBA. Wilkin's wife, Shari, is an attorney and a graduate of the University of Houston Law Center. They have been married for 30 years and have two grown children. Wilkins has served on numerous boards in the community and attends Clear Creek Community Church.

Ex Officio Members of the 2022 Executive Committee



Jennifer Bowers is a partner with the law firm of Bowers & Sadler, LLP. The firm specializes in a variety of legal services aimed at assisting closely-held businesses and their owners with their tax planning, business organization matters, estate planning, and probate matters. Bowers is board certified in tax law by the Texas Board of Legal Specialization.



Gale E. Burkett is the founder and CEO of GB Tech, Inc., which provides science and engineering professionals to government and industry. GB Tech serves clients in the aerospace, energy, homeland security, healthcare, and education sectors. In his role as chief executive officer, Burkett oversees new market development, acquisitions, long-term strategic direction, and the overall vision of the company. Under his leadership, GB Tech has earned numerous awards and recognition. Burkett devotes a large portion of his time and energy to civic and community affairs. He currently serves on the board of directors of several organizations including privately held and non-profit organizations.



Dick Gregg, Jr., is president of Gregg & Gregg, P.C., a law firm which represents and advises clients in the areas of municipal, governmental, corporate, employment, real estate, and business litigation law. The firm acts as legal advisor or city attorney for multiple local governments. The firm's attorneys also represent numerous homeowner associations, condominium associations, and town home associations. Gregg received a bachelor's degree in government from the University of Texas at Austin where he also earned his law degree. Gregg's areas of practice include public law, contracts, real estate law, business organizations, condominiums and cooperatives.



Fred B. Griffin is founder and chairman of Griffin Partners, Inc., and its related affiliates. Griffin joined Exxon Company USA in 1969. It was there that he began his real estate career with Friendswood Development Company, a subsidiary of Exxon Corporation. As an integral part of Friendswood's growth, he played a key role in the purchase, planning, and development of Kingwood, Woodlake, Greenspoint, Copperfield, Clear Lake City, and other substantial projects throughout the greater Houston area. In 1980, Griffin, with Conley Juban, formed Griffin/Juban Companies, the predecessor to Griffin Partners. The Griffin/Juban Companies – and subsequently Griffin Partners – have built or acquired projects encompassing approximately 11.2 million square feet space with an aggregate value of \$1.5 billion. In addition to serving as chairman of Griffin Partners, Griffin's other appointments include: Board of Directors, BAHEP; Board of Directors, Houston Grand Opera; and Board of Directors, Sweet Briar College. He is also the recipient of the 2013 Quasar Award for Exceptional Leadership in Economic Development presented by BAHEP, and the recipient of the NASA Exceptional Public Achievement Medal at Lyndon B. Johnson Space Center.



Marc Havican is an Emmy award-winning filmmaker and the founder and Chief Storytelling Officer of Space City Films, a nationally-recognized digital film, media, and live event production company. He has been a member of the BAHEP organization since 1995 and has produced the annual BAHEP Quasar Award Banquet for 19 years. Havican earned a BA in Communication from the University of Houston and began his career in the NFL as a video assistant on Coach Jerry Glanville's Houston Oilers staff. He spent six years as a producer/director at NASA Johnson Space Center before leaving to build Space City Films into an industry leader in aerospace film and live event production. In 2002, the Houston Texans hired Havican to lead their NFL Instant Replay team. He has worked dozens of NFL playoff games and a Super Bowl.

Ex Officio Members of the 2022 Executive Committee



Joy Kelly, Ph.D., is vice president and general manager of Jacobs. She previously served as the deputy general manager and as ESC chief engineer and the director of the Science, Engineering, and Analytical Services Department. Prior to joining the ESC Group, Kelly was the director of Systems Engineering and Analysis for Time Domain/Alereon Corporation. Her career with Jacobs began in 1992 when she became a technical fellow on the Jacobs Technical and Engineering Acquisition Support contract at Eglin Air Force Base in Florida. She holds a Ph.D. in Electrical Engineering from Colorado State University and an M.S. and B.S. in Electrical Engineering from the University of Colorado.



Bernard A. Milstein, M.D., is a nationally recognized ophthalmologist, specializing in laser vision correction, cataract surgery and diseases of the eye. Dr. Milstein has performed approximately 15,000 LASIK procedures and has been included yearly in “Best Doctors in America” since 1996. He is a fellow of the American Academy of Ophthalmology and a past president of the Texas Ophthalmological Association. Dr. Milstein is also a community leader and has served as chairman of the boards of BAHEP, the Galveston Wharves, and the Galveston County Health District, as well as on many other boards, committees and associations.



Charlie Stegemoeller is a senior director with Science Applications International Corporation (SAIC). He serves SAIC across the NASA account including business development, strategic alignment, and program performance. Stegemoeller began his career as a civil servant at NASA in 1985 and supported Space Shuttle, Space Station, human exploration research and technology, and served as deputy program manager for the Constellation Program. He serves as the vice president for Technical to the American Astronautical Society Board of Directors. He graduated from Texas A&M University and serves on the Advisory Council for the Industrial and Systems Engineering Department in the College of Engineering.



Vanessa E. Wyche is the director of NASA’s Johnson Space Center, home to America’s astronaut corps, Mission Control Center, International Space Station, Orion and Gateway programs, and its more than 10,000 civil service and contractor employees. She is responsible for overseeing a broad range of human spaceflight activities, including development and operation of human spacecraft, commercialization of low-Earth orbit and Johnson’s role in landing the first woman and first person of color on the surface of the Moon. Wyche was most recently deputy director at JSC, a position she held since 2018. Before joining NASA in 1989, Wyche worked for the Food and Drug Administration in Washington D.C

Membership

Bay Area Houston Economic Partnership owes much of its success to the active participation of its members.

New members in 2021 listed in boldface.

Acadian Ambulance Service

ACU of Texas

Advantage BMW Mini of Clear Lake

AECOM

Aegis Aerospace Inc.

The Aerospace Corporation

AeroSys, LLC

AEXA Aerospace, LLC

Airbus DS Space Systems, Inc.

All Points Logistics, LLC

Allegiance Bank Texas

Alvin Community College

Amazon Web Services

American Acryl

American Heart Association

AMOCO Federal Credit Union

Anadarko Industries, LLC

Archer Group

ARES Aerospace and Technology Services

ASRC Federal

AssuredPartners, Inc.

Aulds Media Holdings LLC / i45 NOW

AVERA Companies

Axiom Space, Inc.

Ayrshire Corporation

Bay Area Coastal Protection Alliance

Bay Area Commercial Real Estate Network
(BACREN)

Bay Area Council on Drugs & Alcohol

Bancorp South Bank

Barlow Jones, L.L.P.

Barrios Technology

Bastion Technologies, Inc.

Bay Area Houston Ballet & Theatre

Bay Area Houston Magazine

Bay Area Houston Transportation Partnership
(BAYTRAN)

Bay Area Turning Point, Inc.

Bay Oaks Country Club

Baybrook Mall - Brookfield Properties

Bay Area Houston Advanced Technology
Consortium (BayTech)

Beacon Federal Credit Union

BMW Constructors

The Boeing Company

Booz Allen Hamilton

Bowers & Sadler, LLP

Brewer Construction Services

The Bridge Over Troubled Waters, Inc.

Brooksource

Burns & McDonnell

Capital Bank - Pasadena

Clear Creek Independent School District

CDS Community Development Strategies

CenterPoint Energy

Chemical Educational Foundation

Chemical Process and Production, Inc.

CHI St. Luke's Health Patients Medical Center

Cimarron

City of Clear Lake Shores

City of Dickinson

City of El Lago

City of Friendswood

City of Hitchcock

City of Houston

City of Houston, Houston Airport System

City of Kemah

City of La Porte

City of League City

City of Morgan's Point

City of Nassau Bay

City of Pasadena

City of Santa Fe

City of Seabrook

City of Taylor Lake Village

City of Webster

CIVET Real Estate

CLC Properties

Clear Lake Area Chamber of Commerce

Coldwell Banker United Realtors

College of the Mainland

Colliers International

Collins Aerospace

Comcast Business

Communities In Schools - Bay Area, Inc.

Community Impact Newspaper

Courtyard By Marriott Houston NASA/Nassau
Bay

Coventry Development Corporation - Houston

Craig Technologies

Crean Inc.

Criss Cross Commercial Group

Crowder Funeral Homes

Curran Investment Group of Wells Fargo
Advisors

Cyber One Solutions, LLC

CYFOR Technologies, LLC

Cypress Bay Subdivision/Marina Bay Village

DB Consulting Group

Del Papa Distributing Company

Deloitte

Devereux Advanced Behavioral Health

Dickinson ISD

Draper Laboratory

DRDA, PLLC

Economic Alliance Houston Port Region

EduSafe Systems, Inc.

Edward Jones - Roy Salas

Elizabeth Smith Life and Health

Express Employment Professionals

The Eye Clinic of Texas

Fast Signs - Clear Lake

Felicis Properties, Inc.

Friendswood Chamber of Commerce

Friendswood ISD

Frost Bank

Galveston Bay Foundation

Galveston County

Galveston County Daily News

Galveston Economic Development Partnership

Galveston Regional Chamber of Commerce

GB Tech, Inc.

GeoControl Systems, Inc.

Greater Houston Partnership

Greer, Herz & Adams, LLP

Gregg & Gregg, P.C.

Griffin Communications Group
Griffin Partners, Inc.
Group 1 Automotive
Gulf Coast Authority
Gulf Coast Educators Federal Credit Union
Gulf Coast Limestone, Inc.
Ham, Langston & Brezina, LLP
Harris County
Haute Flowers & Events
HCA Houston Healthcare Clear Lake
HCA Houston Healthcare Southeast
Health & Safety Council
HIGHER Up Texas
Highpoint Insurance Group, LLC
Hitchcock ISD
Hilton Houston NASA Clear Lake
HomeTown Bank, N. A.
Houston Association of Realtors
Houston Methodist Clear Lake Hospital
Houston Precision Fasteners
Illuminate Video
ImageNet Consulting
Implemetrics
Intuitive Machines, LLC
J&P Technologies
J. A. Billipp Company
Jacobs
J E Dunn
JES Tech
Joiner Architects, Inc.
Kaneka North America LLC
KBR
Keller Williams Realty Clear Lake
Kemah Boardwalk
Keough Law Firm, PLLC
Kuraray America, Inc.
La Porte Independent School District
Lakewood Yacht Club
The Law Office of Phil Griffis
League City Regional Chamber of Commerce
Leidos
Lexus of Clear Lake
Lighthouse Video Surveillance
Lockheed Martin Space Systems Company
Lockridge Packaging, LLC
Lockwood, Andrews & Newnam, Inc.
Logical Innovations, Inc.

Lone Star Flight Museum
Marsh Darcy Partners, Inc.
MDT Financial Advisors, LLC
Meador Staffing Services, Inc.
Media Riders, Inc.
Medistar Corporation
Memorial Hermann Southeast Hospital
Mercedes-Benz of Clear Lake
Merrill Lynch
Monica Millican
Minuteman Press - Bay Area
Moody Bank
MRI Technologies
MRM Proposal Solutions
Murrah & Killough, PLLC
My FlooringAMERICA
NanoRacks, LLC
NASA Alumni League - JSC Chapter
NASA Johnson Space Center
Nestle Waters N.A.
NeuroPsychiatric Hospitals
Norman Frede Chevrolet
Northrop Grumman Innovation Systems
Oceaneering Space Systems, Inc.
One Stop Tents & Events
Pasadena Economic Development Corporation
Pasadena Independent School District
Pasadena Texas Chamber of Commerce
Payne's Plants
PBK
Pearland Economic Development Corporation
Pelican View Productions
Pennino and Partners
Perry's Restaurant Group
PINK Corporate Lodging LLC
The POM Group, LLC
Port Houston
Powers Brown Architecture
The Ray Tax Group
Raytheon Technologies
The Rothe Companies—Houston Operations
Royal Harbor Partners, LLC
S&K Global Solutions
Sage Commercial Group, LLC
SAIC
San Jacinto College District
Sandler Training

Santa Fe ISD
Savills, Inc.
Schaumburg & Polk, Inc.
Shriners Children's Texas
Sierra Nevada Corporation
Signature Flight Support
South Belt Ellington Leader
South Shore Harbour Resort & Conference
Center
Southwest Airlines Company
Space Center Houston
Space City Films, Inc.
SSCI Environmental & Consulting Services
Star Service, Inc.
Summit Management Group
TechTrans International (TTI)
Teledyne Brown Engineering
Tellepsen
Terracon Consultants, Inc.
Texan Bank
Texas A&M University at Galveston
Texas Chiropractic College
Texas Citizens Bank
Thrivent Financial
Tommy's Restaurant Oyster Bar
Truist Bank
Trustmark National Bank, Texas
TXU Energy
UHCL Center -Economic Development &
Research
United Airlines
United Equities, Inc.
Universities Space Research Association-USRA
University of Houston-Clear Lake
The University of Texas MD Anderson Cancer
Center
Upright Services
UTMB Health
Veritex Community Bank
Welcome Group, LLC
Wellby, Powered by JSC FCU
Wells Fargo Business Banking
Wile Interests
Wendell Wilson & Dr. Pat Potter Wilson
Wings Over Houston Air Show
YMCA of Greater Houston
Zann Commercial Brokerage, Inc.

BAY AREA HOUSTON

Economic Partnership

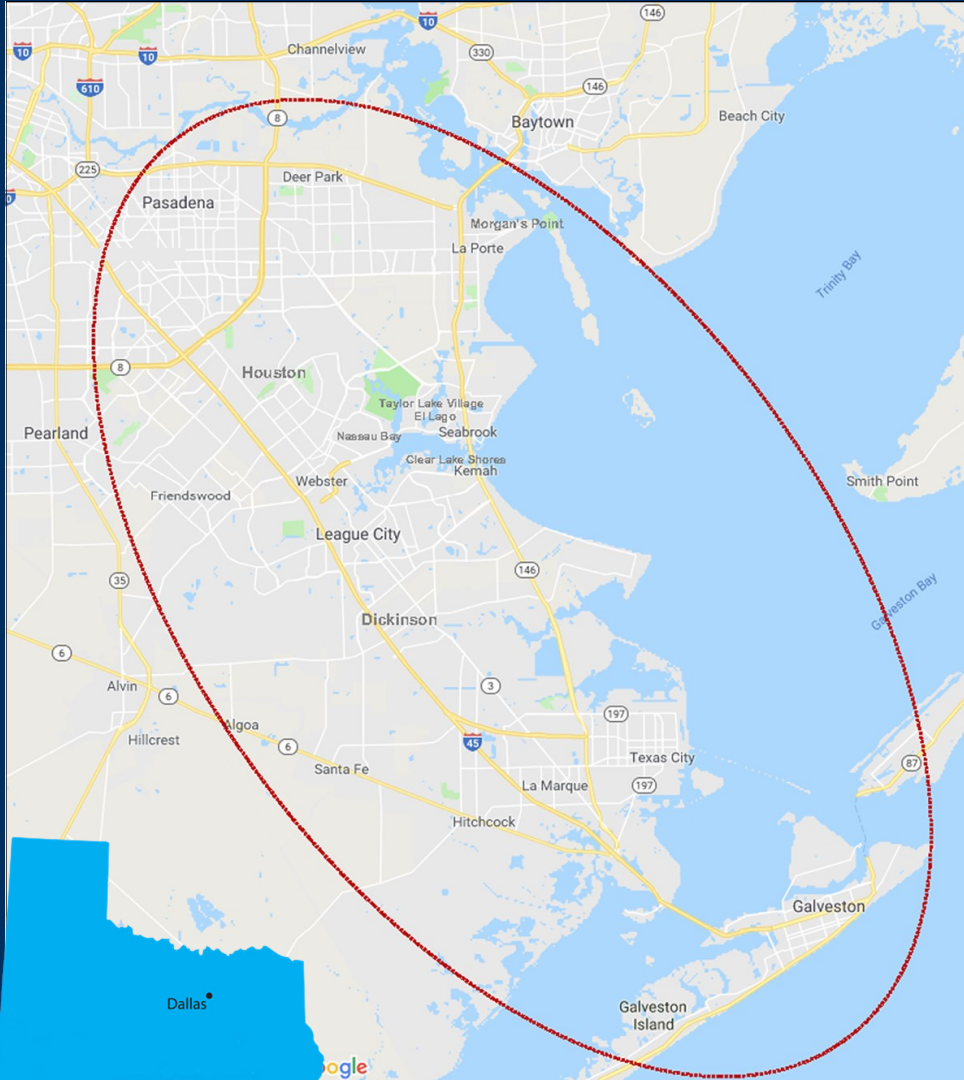
*Region Supported by
Bay Area Houston
Economic Partnership
which includes its members*

- Clear Lake Shores*
- Dickinson*
- El Lago*
- Friendswood*
- Hitchcock*
- Houston*
- Kemah*
- La Porte*
- League City*
- Morgan's Point*
- Nassau Bay*
- Pasadena*
- Santa Fe*
- Seabrook*
- Taylor Lake Village*
- Webster*
- Galveston County*
- Harris County*
- Houston Airport System
and Port Houston*

*Bay Area Houston
Economic Partnership
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Twitter: [@BAHEP](https://twitter.com/BAHEP)





February 15, 2022

Mr. Corby Alexander
City of La Porte
604 West Fairmont Parkway
La Porte, TX 77571

Dear Corby:

The Bay Area Houston Economic Partnership is proud to present its 2021 Annual Report. The report is also accessible on our Web site at www.bayareahouston.com by entering *annual report* in the search bar.

BAHEP's partnerships with business, industry, academia, and our elected officials have really been the cornerstone of BAHEP's success and the prosperity of the entire region. We couldn't do what we do without you. Through our partnerships with the Houston Airport System, the City of Houston, and San Jacinto College, the Houston Spaceport is on track to become one of the best locations in the world for aviation/aerospace research and development, manufacturing, testing operations, technician training, and more.

The 87th Texas Legislature created the Gulf Coast Protection District, which is authorized to receive and issue funds for the Texas Coastal Study. We've been working towards this goal since Hurricane Ike struck in 2008. The 87th Legislature also increased the SATOP budget for the 2022 – 2023 biennium. The funding increase allows SATOP to provide technical assistance to small businesses, especially startups, through the Texas A&M University Engineering Experiment Station (TEES) and its Capstone Design Program. A number of our projects became "wins" in 2021, as well, which was exciting for BAHEP and great for the region.

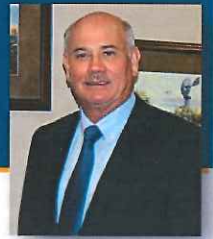
BAHEP's 2021 Annual Report provides just a glance at our work over the past year. Although we've been working on the above initiatives for a long time, 2021 was the year when we saw many of our efforts result in very positive outcomes. As we enter our 46th year of service to the people and businesses of Bay Area Houston, we continue to meet challenges and overcome obstacles for the families, for the future of Bay Area Houston.

Best wishes,

A handwritten signature in black ink that reads "Bob Mitchell". The signature is written in a cursive, flowing style.

Bob Mitchell
President

Enclosures



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President's Letter

Bob Mitchell

The Bay Area Houston Economic Partnership's 2021 Annual Report is available on our website and may even be in your hands by now. Part of the introduction states, "Economic development should be defined as efforts that seek to improve the economic well-being and quality of life for a community by creating and/or retaining jobs and supporting or growing incomes and the tax base. Economic development by anyone's definition must provide a way forward for all members of a community toward a better life for families, for the places they work, and for the schools their children attend."

As you read through this newsletter, you will find that BAHEP's activities support this definition day-in and day-out. BAHEP's leadership and partnership with other organizations and institutions have left their imprint across the region.

Since 2009, we've given our support and voice to a storm surge protection system for the upper Texas Gulf Coast. The Gulf Coast Protection District, created by the 87th Texas Legislature, is a fundamental step toward this goal, and I'm proud to serve on its board as vice president along

with my good friend and colleague, Morgan's Point Mayor Michel Bechtel, who serves as president of the board.

During the last quarter of 2021, BAHEP worked to increase the pipeline of well-qualified technicians through BayTech, formed several years ago by BAHEP, that has been awarded a Wagner-Peyser grant to offer certified manufacturing technician training to unemployed high school graduates and others as certified aerospace composite technicians and certified aerospace electrical technicians. The skills of these technicians are critical to the expansion of the Houston Spaceport.

Speaking of the Houston Spaceport, we've been working for a very long time with the Houston Airport System, NASA Johnson Space Center, and the multitude of aerospace and commercial space contractors in the region to ensure that Space City Houston continues its legacy of human space exploration and innovation.

Kind regards,

Business Assistance Programs

BAHEP Launches Healthcare Workforce Assessment

The BAHEP Education and Workforce Development Committee recently launched a healthcare workforce assessment. Building on BAHEP's previous experience with similar assessments in the maritime and aerospace sectors, the hope is to gain a better understanding of the

healthcare industry and especially the dynamics of its workforce. The goal of the assessment is to help bring a better alignment of the various healthcare organizations' workforce needs with the region's educational institutions.

Achieving this improved alignment should mean that educational institutions will provide graduates and a trained workforce with relevant, responsive preparation so that healthcare organizations have an available workforce now and a deeper

bench strength to meet future challenges.

The committee's initiative is organized around three themes: talking to leaders of major healthcare organizations to "see around the corner" and get a sense of the healthcare workforce of the future; second, "seeing the path" by mapping the current workforce pipelines and partnerships; and finally, "seeing the realities" of the current workforce and ways to assure that recruitment, retention, and professional development programs are meeting the industry's needs. Once the task teams have completed their work, a final report will be developed and shared with the BAHEP membership and partners.

BayTech Implements Grant for Certified Manufacturing Technician Training

BayTech (Bay Area Houston Advanced Technology Consortium) was awarded a Wagner-Peyser grant for \$324,029 through the Texas Governor's Office. The goal is to train 50 unemployed high school graduates and others as certified composite technicians or certified electrical technicians. This training is being delivered by the San Jacinto College EDGE Center for advanced manufacturing training located at the Houston Spaceport.

Students who complete the training and pass a composites or electrical SpaceTEC/CertTEC certification test will be awarded this nationally-recognized industry certification. BayTech is working with industry partners and is identifying potential internship and employment opportunities for these students during and after their training. Once they have successfully completed the training, BayTech will facilitate the students' placement into industry thereby helping to create a pipeline of needed technician talent.



Development of Advanced Training Institute at Houston Spaceport Discussed

BAHEP Executive Director for Economic Development Dan Seal and Aerospace Marketing Manager Kim Morris met with Houston Airport Director Mario Diaz, Ellington Airport GM Arturo Machuca, San

Jacinto College Vice Chancellor Dr. Sarah Janes, representatives from the University of Houston-Clear Lake, The Rice Space Institute, Texas Southern University, Texas A&M University, and aerospace industry representatives on the development of the Houston Spaceport Center for Research Education and Workforce development (HS-CREW) at the Houston Spaceport. The institute would provide specialized technician training and degree programs targeted at the aerospace and aviation industry as well as other industries in Bay Area Houston.

BAHEP Signs on to Letter to FEMA Regarding National Flood Insurance Changes that Pose Challenges for Homeowners

BAHEP continues to partner with the Coalition for Sustainable Flood Insurance (CSFI) on reforming and improving FEMA's National Flood Insurance Program (NFIP), which expires in February 2022. However, legislative and administrative challenges have brought on confusion and an opaque policy that remains as ambiguous as the Biggert-Waters Flood Insurance Reform Act of 2012. The NFIP's new Risk Rating 2.0 will result in rate increases for most policyholders.

While increases are capped at 18 percent per year, significant premium changes over time could adversely impact the sustainability of the program. This could have a devastating impact on the affordability challenges for homeowners on limited incomes, difficulty selling homes with high premiums resulting in drops in coverage causing increases in unprotected homeowners, and lower program participation. This is the opposite direction the NFIP should be moving as it manages over \$20 billion in debt and annual deficits of over \$1 billion.

BAHEP President Bob Mitchell signed on to a letter from CSFI to the Federal Emergency Management Agency expressing concerns with the implementation of Risk Rating 2.0. CSFI supports changes to ensure risk is assessed transparently and communicated accurately. Greater explanation in development of rates and a better understanding of how different factors are calculated and weighed must be made public.

Policyholders should have access to full-risk rates at the time of renewal or issuance of a new policy. This will allow homeowners to know their premium reflects the risk assumed by the program and administrative expenses, and that the premium considers the full range of possible flood losses, including the rare but catastrophic floods.



TexSpace Continues Development

BAHEP President Bob Mitchell and Aerospace Marketing Manager Kim Morris met with Jack Fisher of Intuitive Machines and James Adams of Gallant Culture, a Houston marketing agency, to continue development of TexSpace. TexSpace was initiated in the spring of 2021 with the mission of removing industry barriers and to support companies, entrepreneurs, and startups by utilizing a shared infrastructure, robust funding networks, and connected innovation communities in the Houston region and ultimately throughout Texas.

To date, TexSpace has developed a brand ID and launched a website portal at www.texspace.org designed to be a one-stop shop for users to engage shared facilities, venture capital, accelerators/incubators, commercial real estate, and legal services in the Houston region. A resource registry of these assets is under development. TexSpace is currently developing partnerships with these assets and with regional economic development organizations. It has begun a social media/email marketing campaign, issued press releases, given presentations, developed a legal framework as a 501(c)(3) non-profit, and recruited board members and volunteers. Additionally, TexSpace has engaged the Space Force Association (SFA) through helping to organize and plan an event titled "Lasso the Moon" as part of the Houston Tech Rodeo in Houston on Feb. 28, 2022, at The Ion.

Space Club Texas Chapter Formation and Initiatives Progress

Stakeholders are establishing committees as a step toward the development of Space Club Texas, a chapter of the National Space Club. The National Space Club is a non-profit association devoted to excellence in space activity and creating partnerships between industry and government in the aerospace community.

A significant initiative of the Space Club Texas is to host an annual event bringing together industry leaders. BAHEP Executive Director for Economic Development Dan Seal and Aerospace Marketing Manager Kim Morris are working with a Space Club Texas steering committee that is collaborating with the AIAA ASCENDx organization to hold a two-day event, ASCENDxTexas on April

27-28, 2022, at the University of Houston-Clear Lake in Houston, Texas. The ASCENDxTexas will be an open event that will bring together the Texas space community and other stakeholders from around NASA, industry, academia, and other federal agencies to gain new insights on the lunar exploration market, discover opportunities, explore commercialization efforts, identify and understand technology gaps, and learn how NASA is evolving its approach to industry in order to enable faster outcomes.

Commercial Space and Aviation Task Force Pursues Opportunities

The Commercial Space and Aviation Task Force (CSAT) was initiated by BAHEP's Aerospace Advisory Committee (AAC) and was charged to aggressively pursue economic development opportunities for the BAHEP service region in the commercial aerospace and aviation industry.

The AAC engaged with Griffin Communications Group (GCG) to execute a Discovery & Assessment phase of a larger study proposal to establish the facts and perceptions of the market and verify the business case, building upon earlier work by Dr. Glenn Freedman, president, Edu-Safe. GCG completed the Discovery & Assessment phase and has presented it to BAHEP. The drive behind this initiative is to seize the opportunity to extend Houston's Space City legacy into the future through the location and growth of commercial space and aerospace businesses. Once this report has been reviewed, the AAC will review the next steps.

BAHEP Members Hear NASA Leaders Speak on Lunar and Mars Programs

The exploration of the Moon and Mars is about to become a reality. The Bay Area Houston Economic Partnership hosted three NASA Johnson Space Center leaders who are integral to this long-envisioned goal during a General Membership Meeting held at South Shore Harbour Resort & Conference Center in League City in early November.

BAHEP President Bob Mitchell welcomed the attendees, and Robert McAfoos, former BAHEP board chairman and vice president, Engineering Technical Services, Barrios Technology, introduced the panelists – Dan Hartman, program manager, Gateway Program; Joel Montalbano, program manager, International Space Station; and Paul F. Marshall, assistant program manager, Orion Program.

Hartman led the presentations by speaking about the Gateway Program. "Gateway is a small space station that will operate around the Moon," he said. It will be humanity's first outpost in a sustained lunar orbit. Gateway will be a destination for astronaut expeditions and science investigations as well as a port for deep space transportation such as landers en route to the lunar surface or space-

craft embarking to destinations beyond the Moon, according to NASA.

Marshall spoke next. He said that the main point that he wanted to get across was, "We are about to fly." NASA's Orion spacecraft will serve as the exploration vehicle that will carry crews to space, provide emergency abort capability, sustain crews during the space travel, and provide safe re-entry from deep space return velocities. Artemis I will be the first integrated flight test of NASA's deep space exploration system: the Orion spacecraft, SLS rocket, and the ground systems at Kennedy Space Center.

The final speaker of the day was ISS's Montalbano. "We have the coolest jobs in the world working in the space industry," he began. Montalbano said that NASA has just celebrated 21 years of continuous human presence onboard the International Space Station. Since November 2, 2000, a human has been living and working off planet every minute of every day.

The ISS is a blueprint for global cooperation with 108 countries and areas that have participated in research and education activities. Since 1998, over 2,700 scientific investigations have been conducted onboard.

In attendance were more than 150 business leaders, educators, and elected officials including Friendswood



Joel Montalbano, program manager, International Space Station; Dan Hartman, program manager, Gateway Program; and Paul F. Marshall, assistant program manager, Orion Program (l to r), spoke of their respective programs to members of the Bay Area Houston Economic Partnership during a meeting held in early November at South Shore Harbour Resort & Conference Center in League City, Texas.

Mayor Mike Foreman, Kemah Mayor Carl Joiner, State Rep. Dennis Paul, Houston Mayor Pro Tem Dave Martin, Santa Fe Mayor Pro Tem Bill Pittman, State Rep. Greg Bonnen, MD, represented by District Director Fay Picard, Congressman Brian Babin represented by District Director Kelly Waterman, and Clear Creek ISD Board Trustee Jeff Larson.

BAHEP Participates in Discussion about CCISD Students attending EDGE Center

BAHEP Executive Director for Economic Development Dan Seal and Aerospace Marketing Manager Kim Morris participated in a meeting between Clear Creek ISD Superintendent Dr. Eric Williams and San Jacinto College Dean for Workforce Development Ken Tidwell regarding CCISD students attending classes at the EDGE Center. Also attending the meeting were Dr. Janis Fowler of San Jacinto College, CCISD Assistant Superintendent Dr. Susan Silva, and CCISD CTE Director Dana Morgan.

BAHEP and UHCL Collaborate on Veterans Services

BAHEP Executive Director for Economic Development Dan Seal met with Jason Babin, executive director of Veterans Services and Community Outreach at the University of Houston at Clear Lake (UHCL), to



Robert McAfoos, 2020 BAHEP board chairman and vice president, Engineering Technical Services, Barrios Technology, introduced the NASA panelists.

BUSINESS BRIEFS

discuss collaborations between UHCL and BAHEP. To kick off this collaboration, UHCL will host an upcoming meeting of the "BAHEP Cares!" Committee. BAHEP Cares! provides executive mentoring services to returning veterans to include guidance on educational opportunities, especially at community colleges in the Houston region and UHCL.

BAHEP Briefs Clear Creek Education Foundation on Local Industries

The Clear Creek Education Foundation's goal is to inspire educational excellence through innovation across the Clear Creek Independent School District by securing a wide range of resources through community-wide partnerships, such as its partnership with BAHEP. At the request of the foundation's board president, Kemah Mayor Carl Joiner, BAHEP Executive Director for Economic Development Dan Seal gave a presentation on which industries in the region are doing well. This information will be used by members of the board as they seek additional partners.

BAHEP Cares! Executive Mentoring for Veterans Initiates Assistance for Veteran

The BAHEP Cares! committee met on Nov. 17, 2021, to discuss coaching for a U.S. Air Force veteran who is seeking a job while pursuing a college degree. The veteran, a former specialist mechanic, will be coached during the job seeking process as well as advised on how to pursue his college education.

Marketing

BAHEP Participates in League City Council Workshop on Future Land Use

At the invitation of the City of League City, BAHEP Executive Director for Economic Development Dan Seal and Marketing Manager Barbara Cutsinger attended a city council workshop on Oct. 26, 2021. Cutsinger was asked to share and discuss information regarding the City of League City's future land use. The city council made comments, as well as Mayor Pat Hallisey, and Cutsinger also commented on the possible uses for the vacant land, especially along the expected route of the Grand Parkway.

Presenters during the workshop included David Hoover, Planning Services executive director, and Scott Livingston, Economic Development director. Some of the topics discussed during the workshop by the city council were shopping malls (would they be needed), traffic congestion (the city has too much now), and office buildings (who will use them and do we need to build them).

Dan Seal Gives Economic Development 101 Workshop to Santa Fe Chamber of Commerce

BAHEP Executive Director for Economic Development

Dan Seal conducted an Economic Development 101 Workshop for the Santa Fe Chamber of Commerce on Nov. 10, 2021, at the invitation of Chamber President Gina Bouvier. Seal's presentation was a huge success, and his topics included a definition of economic development, why economic development is important, the need to address the inevitable economic growth, possible first steps in the process, and how BAHEP can help with the process.

BAHEP Marketing Manager Barbara Cutsinger attended the workshop along with more than 50 chamber members and elected officials including Santa Fe Mayor Jason Tabor and Councilmember Fidencio Leija.

December Prospect Review Meeting Held

BAHEP conducted a Prospect Review meeting on Dec. 2, 2021. Following a review of BAHEP's newest projects, member representatives gave reports on economic development activities in their communities. Representatives from Nassau Bay, Hitchcock, Houston City Council District E, and Harris County Precinct 2 provided reports on economic developments in their respective municipali-



BAHEP conducted a Prospect Review meeting on Dec. 2, 2021, which was well attended. Following a review of BAHEP's newest projects, BAHEP Executive Director for Economic Development Dan Seal gave presentation on the activities at the Houston Spaceport.

ties. Executive Director for Economic Development Dan Seal gave a presentation on the activities at the Houston Spaceport to include a synopsis of the following projects: Axiom Space, Collins Aerospace, Intuitive Machines, and Venus Aerospace. Seal also gave an update on the EDGE Center and its importance to workforce development in support of the Houston Spaceport and local aerospace companies.

BAHEP staff members that facilitated the Prospect Review were: Executive Director for Economic Development Dan Seal and Marketing Managers Barbara Cutsinger, CA Shields, and Kim Morris.

Signature Flight at Ellington Airport Hosts BAHEP for Meeting and Tour

BAHEP Executive Director for Economic Development Dan Seal and Marketing Manager Barbara Cutsinger met with Matt Daugherty, manager of Signature Flight at Ellington Airport, and toured its facilities.

Signature Flight is one of the larger fixed-base operators (FBO) at the airport. An FBO is an organization granted the right by an airport to operate at the airport and provide aeronautical services such as fueling, hangaring, tie-down and parking, aircraft rental, aircraft maintenance, flight instruction, and similar services. BAHEP met with Signature Flight, since it has several buildings, hangars, and land that can be leased at the airfield. Some of BAHEP's projects may be a match for these properties.

Hot Projects Presented to AMOCO Select Luncheon and BAHEP Healthcare Committee

BAHEP Marketing Manager Barbara Cutsinger gave her Hot Projects presentation to 150 people who attended the AMOCO Federal Credit Union Select Luncheon on Dec. 7, 2021, and also presented her Hot Projects to BAHEP's Healthcare Committee meeting on Oct. 26, 2021, to inform the attendees of these two events about on-going projects in the commercial, industrial, and residential sectors in Bay Area Houston.

Public Relations & Media Communications

Cutsinger Speaks on i45 NOW Podcast

BAHEP Marketing Manager Barbara Cutsinger was a guest on the Draught 45 podcast on Nov. 1, 2021, hosted by Doug Meisinger of Vinyl Draught and TJ Aulds of i45 NOW. Cutsinger discussed commercial, industrial, and residential activities in Bay Area Houston and BAHEP's economic development initia-



BAHEP Executive Director for Economic Development Dan Seal and Marketing Manager Barbara Cutsinger

tives, such as the recruitment of projects for the Houston Spaceport.

Cutsinger and Seal Appear on Stewart Title 'Real Estate Matters' Podcast / Radio Show

BAHEP Executive Director for Economic Development Dan Seal and Marketing Manager Barbara Cutsinger were guest speakers on Stewart Title 'Real Estate Matters' Podcast / Radio Show on Nov. 15, 2021. Seal and Cutsinger discussed economic development activities in Bay Area Houston, including the Coastal Barrier which will be constructed for protection of the Upper Texas Gulf Coast from storm surges.

'Real Estate Matters' is aired on Sundays at 5:00 PM on 950 AM KPRC Houston.

'Real Estate Matters' is aired on Sundays at 5:00 PM on 950 AM KPRC Houston.

BAHEP Writes Letter of Support for San Jacinto College Upskilling Grant Proposal

BAHEP President Bob Mitchell wrote a letter to the Economic Development Administration on Dec. 21, 2021, stating, "The Bay Area Houston Economic Partnership strongly supports the application of the Texas Gulf Coast@Work: Upskilling for Good Jobs grant that the San Jacinto Community College District and the Greater Houston Partnership's UpSkill Houston initiative are leading." Mitchell further stated, "Our members welcome all efforts to strengthen the region's workforce system that creates a skilled talent pipeline needed by regional employers in these two sectors as well as the business services that support them."

BAHEP Attends Intuitive Machines Groundbreaking Ceremony at Spaceport

BAHEP President Bob Mitchell and Executive Director for Economic Development Dan Seal attended the groundbreaking ceremony on Dec. 2, 2021, for Intuitive Machines' new facility at the Houston Spaceport. Notable participants in the ceremony included Houston Mayor Sylvester Turner and Intuitive Machines CEO Steve Altemus.

Seal Provides Opening Comments for NASA JSC Small Business Association Event

BAHEP Executive Director for Economic Develop-

ment Dan Seal was invited to give the opening comments for the NASA Johnson Space Center Small Business Association Holiday Party on Dec. 2, 2021, at the Lone Star Flight Museum. Seal gave a quick update on aviation and aerospace activities in Bay Area Houston. Seal received good feedback from the attendees on his update.

Special Initiatives

Storm Surge Protection Initiative for Harris County

BAHEP Hosts Gulf Coast Protection District Board Meetings

Bob Mitchell, BAHEP president, hosted the Gulf Coast Protection District (GCPD) Board of Directors in the BAHEP board room on Oct. 13, Nov. 10, and Dec. 8, 2021. The GCPD was created by the Texas Legislature to operate and leverage funding to build the unique flood control and surge protection needs for coastal communities. When completed, this coastal Texas protection system will be the largest civil works project in U.S. history. Like the Galveston seawall before it, this system will protect our state and national economy and millions of Texans for generations to come.

The meetings were open to the public and included Nicole Sunstrum, Executive Director of the District, Texas State Sen. Larry Taylor, Orange County Judge John Gothia, Morgan's Point Mayor Michel Bechtel, and Dr. Kelly Burks-Copes, United States Army Corps of Engineers (USACE).

During the Oct. 13 meeting, the Board approved the Policy and Procedures manual, received a presentation by USACE Col. Timothy R. Vail, and a status update on the Sabine Pass to Galveston Study projects.

The meetings on Nov. 10 and Dec. 8, 2021, consisted of updates by the USACE and the Texas General Land Office and discussions by the Board on actions regarding operating procedures and the need for lobbyists in

Washington, D.C., to advocate for funding for the Coastal Barrier.

BAHEP President Bob Mitchell Participates in Gulf Coast Protection District Workshop

BAHEP President Bob Mitchell participated in the Gulf Coast Protection District Workshop held on Nov. 30, 2021, at Texas A&M University at Galveston. GCPD Board of Directors President Michel Bechtel and the board members discussed the need to raise money for matching funds to construct the Coastal Barrier and funds to maintain the barrier system.

The board heard a presentation by the Netherland's Delft University of Technology. The Delft University representative said the U.S. Army Corps of Engineers' (USACE) cost estimate to build the Coastal Barrier appears high and said the university has concerns about the effectiveness of the USACE design.

GEDP Economic Development Summit Hears Update on Gulf Coast Protection District

BAHEP President Bob Mitchell, along with other panelists, discussed the economic outlook for the region during the Galveston Economic Development Partnership's 2021 Economic Development Summit on Dec. 3, 2021, on the Texas A&M University at Galveston campus. Mitchell discussed the Gulf Coast Protection District (GCPD), created by the 87th Texas Legislature, where he serves as a member and vice president of the board of directors. Mitchell described the functions and authority of the GCPD including a description of the planned Coastal Barrier and its protection of homes and businesses from devastating storm surges like that experienced during Hurricane Ike in 2008.

Preserve NASA Funding Levels

Citizens for Space Exploration 2022 To Advocate for NASA Budget and Missions

BAHEP Aerospace Marketing Manager Kim Morris has begun discussions with the national team for the 2022 Citizens for Space Exploration trip to Wash-



Intuitive Machines broke ground on its new lunar production and operations center at the Houston Spaceport at Ellington Airport on Dec. 2, 2021. BAHEP President Bob Mitchell, San Jacinto College District Chancellor Brenda Hellyer, Ed.D., and Houston Mayor Sylvester Turner (l to r) are shown at the groundbreaking.



There was an overflow crowd in the conference room of the Bay Area Houston Economic Partnership at the December 2021 meeting of the board of the Gulf Coast Protection District. GCPD Board President Michel Bechtel is seated at the head of the conference table with Bob Mitchell, GCPD board vice president, seated to Bechtel's left.

ington, D.C., on May 16-18, 2022, to advocate for NASA's human exploration program.

It has not been determined yet if the trip will be in-person or virtual. That will be determined after discussions with congressional members to determine the COVID and security protocols at the U.S. Capitol and the process for allowing visitors in the House and Senate office buildings.

Bay Area Houston Advanced Technology Consortium (BayTech)

BayTech was formed by BAHEP and has built a network of partners across multiple industries and academia creating a resource pool which will be drawn on as collaborations are identified and research funding is pursued.

BayTech's goals are to 1) acquire public and private research and technology development funding for the Bay Area Houston region; 2) secure customers for, and provide simplified access to, NASA Johnson Space Center's capabilities and facilities through its Space Act Agreement; and 3) pursue partnerships to support technology development.

NASA Johnson Space Center Test Facility Supports Commercial Companies

For calendar year 2021, BayTech executed approximately \$150,000 in agreements with commercial companies for the use of NASA Johnson Space Center (JSC) facilities and capabilities with more projects planned. The customers BayTech supports with this work include traditional aerospace organizations, oil and gas suppliers, and electrical and hardware suppliers with several new companies that sought this support in 2021.

Space Alliance Technology Outreach Program (SATOP)

What is SATOP?

The Space Alliance Technology Outreach Program (SATOP) is a State of Texas funded program that helps small businesses, especially minority- and women-owned businesses, faced with technical challenges by providing up to 40 hours of FREE technical assistance. This is accomplished by utilizing the vast engineering expertise of NASA and participating Alliance Partners (NASA contractors, subcontractors, or colleges). SATOP is designed to speed the transfer of the U.S. Space Program's knowledge and technol-

ogy to the private sector, to provide economic benefits to the community, and to raise public awareness of the Space Program.

SATOP Provides Assistance to Tool Manufacturer

KO-FAB was provided design modifications for its innovative c-clamp. The recommendations were provided by SATOP Alliance Partner Design By Analysis located in Connecticut. This technical assistance allows KO-FAB to finalize the development of its tool. This project will be highlighted in an upcoming SATOP newsletter. The company is located in the City of Houston.

SATOP and Texas A&M University Partner to Help Startups

Startups seeking significant technical assistance may qualify for a Texas A&M University (TAMU) program administered in collaboration with SATOP. The 87th Texas Legislature passed legislation for an increase in SATOP funding for the TAMU Capstone Design Program. SATOP has entered three startups in the spring 2022 semester program including Rescue Trek located in the City of Houston.

NASA JSC Executives Learn How SATOP Works

SATOP Director Bob Payne gave a refresher presentation to the NASA Johnson Space Center (JSC) Engineering Pursuit Forum (EPF) on how the SATOP program works. Payne explained the program to the EPF, which is composed of executives and senior staff engineers, and commended JSC for its significant contributions to SATOP. JSC is a SATOP Alliance Partner that has provided technical solutions to more than 50 small businesses over the past 20 plus years.

MEMBERSHIP

Bay Area Houston Economic Partnership owes much of its success to the active participation of its members. Following is a current list of BAHEP members:

New members in 2021-2022 are shown in boldface.

Acadian Ambulance Service
 ACU of Texas
 Advantage BMW Mini of Clear Lake
 AECOM
Aegis Aerospace Inc.
 The Aerospace Corporation
 AeroSys, LLC
 AEXA Aerospace, LLC
 Airbus DS Space Systems, Inc.
 All Points Logistics, LLC
 Allegiance Bank Texas
Alvin Community College
 Amazon Web Services
 American Acryl

American Heart Association
 AMOCO Federal Credit Union
 Anadarko Industries, LLC
 Archer Group
 ARES Aerospace and Technology Services
 ASRC Federal
 AssuredPartners, Inc.
Aulds Media Holdings LLC / i45 NOW
 AVERA Companies
Axiom Space, Inc.
 Ayrshire Corporation
 Bay Area Coastal Protection Alliance
 Bay Area Commercial Real Estate Network (BACREN)
Bay Area Council on Drugs & Alcohol
 Bancorp South Bank
 Barlow Jones, L.L.P.
 Barrios Technology
 Bastion Technologies, Inc.
 Bay Area Houston Ballet & Theatre
 Bay Area Houston Magazine
 Bay Area Houston Transportation Partnership (BAYTRAN)
 Bay Area Turning Point, Inc.
 Bay Oaks Country Club
 Baybrook Mall - Brookfield Properties
 Bay Area Houston Advanced Technology Consortium (BayTech)
Beacon Federal Credit Union
Bernard J. Roan Law Office
BMWC Constructors
 The Boeing Company
 Booz Allen Hamilton
 Bowers & Sadler, LLP
 Brewer Construction Services
 The Bridge Over Troubled Waters, Inc.
Brooksource
Burns & McDonnell
 Capital Bank - Pasadena
 Clear Creek Independent School District
 CDS Community Development Strategies
 CenterPoint Energy
Chemical Educational Foundation
 Chemical Process and Production, Inc.
 CHI St. Luke's Health Patients Medical Center
 Cimarron
 City of Clear Lake Shores
 City of Dickinson
 City of El Lago
 City of Friendswood
City of Hitchcock
 City of Houston
 City of Houston, Houston Airport System
 City of Kemah
 City of La Porte
 City of League City
 City of Morgan's Point
 City of Nassau Bay
 City of Pasadena

City of Santa Fe
 City of Seabrook
 City of Taylor Lake Village
 City of Webster
 CIVET Real Estate
 CLC Properties
 Clear Lake Area Chamber of Commerce
 College of the Mainland
 Colliers International
 Collins Aerospace
 Comcast Business
 Communities In Schools - Bay Area, Inc.
 Community Impact Newspaper
 Courtyard By Marriott Houston NASA/Nassau Bay
 Coventry Development Corporation - Houston
 Craig Technologies
 Crean Inc.
 Criss Cross Commercial Group
 Crowder Funeral Homes
 Curran Investment Group of Wells Fargo Advisors
 Cyber One Solutions, LLC
 CYFOR Technologies, LLC
 Cypress Bay Subdivision/Marina Bay Village
 DB Consulting Group
 Del Papa Distributing Company
 Deloitte
 Devereux Advanced Behavioral Health
Dickinson ISD
Draper Laboratory
 DRDA, PLLC
 Economic Alliance Houston Port Region
 EduSafe Systems, Inc.
 Edward Jones - Roy Salas
 Elizabeth Smith Life and Health
 Express Employment Professionals
 The Eye Clinic of Texas
 Fast Signs - Clear Lake
Felicis Properties, Inc.
 Friendswood Chamber of Commerce
 Friendswood ISD
 Frost Bank
 Galveston Bay Foundation
 Galveston County
 Galveston County Daily News
Galveston County Small Business Development Center
 Galveston Economic Development Partnership
 Galveston Regional Chamber of Commerce
 GB Tech, Inc.
 GeoControl Systems, Inc.
 Greater Houston Partnership
 Greer, Herz & Adams, LLP
 Gregg & Gregg, P.C.
 Griffin Communications Group
 Griffin Partners, Inc.
Group 1 Automotive
 Gulf Coast Authority
 Gulf Coast Educators Federal Credit Union
 Gulf Coast Limestone, Inc.
 Ham, Langston & Brezina, LLP
 Harris County
 Haute Flowers & Events
 HCA Houston Healthcare Clear Lake
 HCA Houston Healthcare Southeast
 Health & Safety Council
 HIGHER Up Texas
 Highpoint Insurance Group, LLC
Hitchcock ISD
 Hilton Houston NASA Clear Lake
 HomeTown Bank, N. A.
 Houston Association of Realtors
 Houston Methodist Clear Lake Hospital
 Houston Precision Fasteners
Illuminate Video
 ImageNet Consulting
Implemetrics
 Intuitive Machines, LLC
 J&P Technologies
 J. A. Billipp Company
 Jacobs
J E Dunn
 JES Tech
 Joiner Architects, Inc.
 Kaneka North America LLC
 KBR
 Keller Williams Realty Clear Lake
 Kemah Boardwalk
 Keough Law Firm, PLLC
 Kuraray America, Inc.
 La Porte Independent School District
 Lakewood Yacht Club
 The Law Office of Phil Griffis
 League City Regional Chamber of Commerce
 Leidos
Lexus of Clear Lake
Lighthouse Video Surveillance
 Lockheed Martin Space Systems Company
 Lockridge Packaging, LLC
 Lockwood, Andrews & Newnam, Inc.
 Logical Innovations, Inc.

Lone Star Flight Museum
 Marsh Darcy Partners, Inc.
 MDT Financial Advisors, LLC
 Meador Staffing Services, Inc.
 Media Riders, Inc.
 Medistar Corporation
 Memorial Hermann Southeast Hospital
Mercedes-Benz of Clear Lake
 Merrill Lynch
Monica Millican
 Minuteman Press - Bay Area
 Moody Bank
 MRI Technologies
MRM Proposal Solutions
Murrah & Killough, PLLC
 My FlooringAMERICA
 NanoRacks, LLC
 NASA Alumni League - JSC Chapter
 NASA Johnson Space Center
 Nestle Waters N.A.
NeuroPsychiatric Hospitals
 Norman Frede Chevrolet
 Northrop Grumman Innovation Systems
 Oceaneering Space Systems, Inc.
 One Stop Tents & Events
 Pasadena Economic Development Corporation
 Pasadena Independent School District
 Pasadena Texas Chamber of Commerce
 Payne's Plants
 PBK
 Pearland Economic Development Corporation
 Pelican View Productions
 Pennino and Partners
 Perry's Restaurant Group
PINK Corporate Lodging LLC
The POM Group, LLC
 Port Houston
Powers Brown Architecture
 The Ray Tax Group
 Raytheon Technologies
 The Rothe Companies—Houston Operations
 Royal Harbor Partners, LLC
 S&K Global Solutions
Sage Commercial Group, LLC
 SAIC
 San Jacinto College District
 Sandler Training
Santa Fe ISD
 Savills, Inc.
 Schaumburg & Polk, Inc.
 Shriners Children's Texas
 Sierra Space
 Signature Flight Support
 South Belt-Ellington Leader
 South Shore Harbour Resort & Conference Center
 Southwest Airlines Company
 Space Center Houston
 Space City Films, Inc.
 SSCI Environmental & Consulting Services
 Star Service, Inc.
 Summit Management Group
 TechTrans International (TTI)
 Teledyne Brown Engineering
Tellepsen
 Terracon Consultants, Inc.
 Texan Bank
 Texas A&M University at Galveston
 Texas Chiropractic College
 Texas Citizens Bank
 Thrivent Financial
 Tommy's Restaurant Oyster Bar
 Truist Bank
 Trustmark National Bank, Texas
 TXU Energy
 UHCL Center -Economic Development & Research
 United Airlines
 United Equities, Inc.
 Universities Space Research Association-USRA
 University of Houston-Clear Lake
 The University of Texas MD Anderson Cancer Center
 Upright Services
 UTMB Health
 Veritex Community Bank
 Welcome Group, LLC
 Wellby, Powered by JSC FCU
 Wells Fargo Business Banking
 Wile Interests
 Wendell Wilson & Dr. Pat Potter Wilson
 Wings Over Houston Air Show
 YMCA of Greater Houston
 Zann Commercial Brokerage, Inc.

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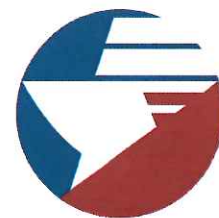


The Bay Area Houston Economic Partnership, or BAHEP, is a member-driven organization that provides the leadership to stimulate regional economic development and employment. Utilizing a collaborative committee structure, we engage more than 280 investor companies, business professionals, local governments, and educational institutions, in southeast Texas, to bring about prosperity and a high quality of life for the 800,000 people who live and work in the region. Our members include business partners within our 16 member cities, Galveston and Harris counties, the Houston Airport System, and Port Houston.

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Clear Lake Shores Dickinson El Lago Friendswood Hitchcock Houston Kemah La Porte League City Morgan's Point Nassau Bay Pasadena Santa Fe Seabrook Taylor Lake Village Webster

Bay Area Houston Economic Partnership sincerely thanks Harris County, Galveston County, Port Houston, the Houston Airport System, CenterPoint Energy, Southwest Airlines, and United Airlines without whose continued support BAHEP's work on behalf of the region would not be possible.



PORT HOUSTON
THE INTERNATIONAL PORT OF TEXAS™



RICHARD WARREN
PRESIDENT

BRENT MCCAULLEY
COUNCILPERSON

RACHEL COTTON
BOARD MEMBER

CHUCK ENGELKEN
COUNCILPERSON



DANNY EARP
BOARD MEMBER

JOHN BLAKEMORE
BOARD MEMBER

NANCY OJEDA
VICE-PRESIDENT

MINUTES OF THE LA PORTE DEVELOPMENT CORPORATION BOARD OF DIRECTORS MEETING OF JANUARY 24, 2022

The City of La Porte Development Corporation Board met on Monday, January 24, 2022, at the City Hall Council Chambers, 604 West Fairmont Parkway, La Porte, Texas, at 5:15 p.m., with the following in attendance:

Board members present: Richard Warren, Nancy Ojeda, Chuck Engelken, Danny Earp, John Blakemore, Brent McCaulley

Board members attending remotely: None

Board members absent: Rachel Cotton

Council-appointed members present: Corby Alexander, City Manager, Lee Woodward, City Secretary; Clark Askins, Assistant City Attorney

1. **CALL TO ORDER** – President Warren called the meeting to order at 5:15 p.m.
2. **CITIZEN COMMENT** (*Generally limited to five minutes per person; in accordance with state law, the time may be reduced if there is a high number of speakers or other considerations.*)

There were no comments.

3. AUTHORIZATIONS

- a. **Approve the minutes of the regular meeting of the La Porte Development Corporation held on December 13, 2021. [President Warren]**

Member Ojeda moved to approve the minutes of the regular meeting of the La Porte Development Corporation Board of Directors held on December 13, 2021; the motion was seconded by Member Blakemore; the motion was adopted, 6-0.

- b. **Presentation, discussion, and possible action to approve an economic development incentive agreement with Mark Rosado, providing for a financial incentive in an amount not to exceed \$27,308.00, for the construction and operation of Battleground Saloon, located at 116 S. Broadway Street, in La Porte, Texas. [Corby Alexander, City Manager]**

Member Earp moved to approve an economic development incentive agreement with Mark Rosado, providing for a financial incentive in an amount not to exceed \$27,308.00, for the construction and operation of Battleground Saloon, located at 116 S. Broadway Street, in La Porte, Texas; the motion was seconded by Member McCaulley; the motion was adopted, 6-0.

- c. **Presentation, discussion, and possible action to recommend that the La Porte City Council authorize the City Manager to contract with a third-party consultant to provide professional services in connection with the City of La Porte Office of Economic Development. [Corby Alexander, City Manager]**

Member Ojeda moved to recommend authorizing the City Manager to contract with a third-party consultant to provide professional services in connection with the City of La Porte Office of Economic Development; the motion was seconded by Member McCaulley; the motion was adopted, 5-1, Member Earp voting against.

4. SET DATE FOR NEXT MEETING

The next meeting date was scheduled for February 28, 2022.

5. BOARD COMMENTS *Hear announcements concerning matters appearing on the agenda; items of community interest; and/or inquiries of staff regarding specific factual information or existing policy from the Committee members and City staff, for which no formal action will be discussed or taken.*

Members expressed that they were happy to assist in the economic development incentive agreement process with Mr. Rosado but had concerns about recommendations for agreements that veered so far from the matrix and the perception that a member of staff had coached the applicant's responses on the application; and requested to be included in Economic Alliance information.

ADJOURN – The meeting was adjourned without objection at 5:46 p.m.

Lee Woodward, City Secretary



**REQUEST FOR LA PORTE DEVELOPMENT CORPORATION BOARD
AGENDA ITEM**

| |
|--|
| Agenda Date Requested: <u>March 28, 2022</u> |
| Requested By: <u>Corby Alexander, City Manager</u> |
| Department: <u>Administration/CMO</u> |
| <input checked="" type="radio"/> Report <input type="radio"/> Resolution <input type="radio"/> Ordinance |

| Appropriation | |
|-------------------|---|
| Source of Funds: | <u>038 – EDC Fund</u> |
| Account Number: | <u>038-6030-565-9997</u> |
| Amount Budgeted: | <u>\$27,308</u> |
| Amount Requested: | <u>\$10,000</u> |
| Budgeted Item: | <input checked="" type="radio"/> Yes <input type="radio"/> No |

Exhibits: Incentive Agreement, Payments made by Battleground Saloon

SUMMARY & RECOMMENDATIONS

On September 27, 2021, Staff brought the La Porte Development Corporation Board a project in downtown La Porte. The applicant, Mark Rosado, was interested in building the “Battleground Saloon” business, which would be located at 116 S. Broadway Street, south of the old Magic Mart (corner of Main Street and Broadway).

Staff was provided documents and has validated \$62,930 in expenses related to this project, which meets the required 1st benchmark threshold. There are more benchmarks to be passed in the future, in which Staff will bring forward to the Board when those payments can be verified.

The applicant, Mark Rosado, has passed his first benchmark for proof of a capital investment of at least \$50,000, exclusive of land purchase.

ACTION REQUIRED BY LPDC BOARD

Approve the incentive payment with Mark Rosado, owner of Battleground Saloon, located at 116 S. Broadway Street in La Porte, Texas in an amount not to exceed \$10,000.00.

Approved for the La Porte Development Corporation Board meeting agenda

Corby D. Alexander, City Manager

Date